



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

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DIVISION OF PROFESSIONAL REGULATION

PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME: Thursday, August 4, 2011 at 9:30 a.m.
PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware

AMENDED AGENDA
(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – July 6, 2011
- 3.0 Unfinished Business
 - 3.1 Revise Draft of Proposed Protocol for Negative Course Evaluations
 - 3.2 Continued Discussion Regarding Inactive Licensees & Online Courses
 - * 3.3 Continued Discussion Regarding Correspondence Received from Denise Tatman, DAR
- 4.0 New Business
 - 4.1 Update from the Commission – Mr. Riale
 - 4.2 Review of Letters of Intent and Course Evaluations
 - 4.3 Review of Course Provider Applications
 - 4.3.1 Course Provider: Omega Real Estate School
 - 4.3.1.1 Course Title: NAR Code of Ethics Training
Credit Hours: 3.0
 - 4.3.1.2 Course Title: Sales Licensees Core Course

Credit Hours: 3.0

4.3.1.3 Course Title: Legislative Issues
Credit Hours: 3.0

4.3.2 Course Provider: Sussex County Association of Realtors

4.3.2.1 Course Title: Smart Growth
Credit Hours: 3.0

*4.3.3 Course Provider: Association of Realtors School

4.3.3.1 Course Title: Residential Construction
Credit Hours: 30.0

4.3.3.2 Course Title: Real Estate Sales
Credit Hours: 30.0

4.3.3.3 Course Title: Understanding Real Estate Taxes and the Appeal Process
Credit Hours: 3.0

*4.3.4 Course Provider: McKissock, LP

4.3.4.1 Course Title: Closing Procedures and Settlement Costs
Credit Hours: 6.0

*4.3.5 Course Provider: Kent County School of Real Estate

4.3.5.1 Course Title: Real Estate Pre-Licensing Course
Credit Hours: 99.0

*4.3.6 Course Provider: New Castle County Board of Realtors

4.3.6.1 Course Title: NCCBOR 99 Hour Pre-Licensing Course
Credit Hours: 99.0

*4.3.7 Course Provider: Central Delaware Real Estate Academy

4.3.7.1 Course Title: Salesperson Core Course
Credit Hours: 3.0

4.3.7.2 Course Title: Brokers Core Course
Credit Hours: 6.0

4.3.7.3 Course Title: Brokers Licensing Course
Credit Hours: 60.0

4.3.7.4 Course Title: Pre-Licensing Course
Credit Hours: 99.0

4.3.7.5 Course Title: DREC Property Management Course
Credit Hours: 6.0

*4.3.8 Course Provider: Association of Realtors School

4.3.8.1 Course Title: Construction and Stucco
Credit Hours: 3.0

*4.3.9 Course Provider: Kent County Association of Realtors

4.3.9.1 Course Title: Getting, Enforcing and Collecting on Judgments for Debt

Credit Hours: 3.0

* 4.4 Review of Instructor Applications

4.4.1 Flora Rubin

Continuing Education: Professional Enhancement: ABR, Agency Topics, Understanding Settlement and the HUD-1 Form

4.4.2 Jules Falcone

Continuing Education: Professional Enhancement: RE Construction, Anatomy of a House, Home Inspections

4.4.3 Barry VanRensler

Continuing Education: Real Estate Law, Tax Assessment Appeals

4.4.4 Susan Davis

Continuing Education: Closing Procedures and Settlement Costs

4.4.5 Michael Perry

Continuing Education: Salesperson Core Course, Broker Core Course, Professional Enhancement: Agency Relationships, Property Management, ABR, GRI Series, SRES, Relocation Sales, RE Finance Today, RE Sales

Pre-Licensing: Real Estate Sales

Broker's Course: Brokerage, Financing, Real Estate Investment

4.4.6 James Woods

Continuing Education: Legislative Update, Salesperson Core Course, Broker Core Course

Pre-Licensing Course: Orientation, Real Estate Law, Real Estate Mathematics

Broker's Course: Real Estate Documents, Ethics, Legal & Governmental Aspects of Real Estate, Mathematics

4.4.7 Andrew Taylor

Continuing Education: Legislative Update, Salesperson Core Course, Broker Core Course, Delaware Real Estate Commission Property Management Course, Professional Enhancement: Insurance, Anti-Trust, Settlement Problems, Bankruptcy, DUICOA, Risk Reduction, Agency, Contract Law, Short Sales, Ethics, Fair Housing Courses, Foreclosures, Environmental, Conservation Easements, Landlord-Tenant, Procurring Cause, Commercial Leases, Commercial Hot Topics

Pre-Licensing Course: Orientation, Real Estate Law

Broker's Course: Real Estate Documents, Financing, Ethics, Legal & Governmental Aspects of Real Estate, Real Estate Investment

4.5 Shirley Kalvinsky- Presentation & Discussion Regarding Training Courses for Instructors

4.6 Discussion Regarding Changes to the Applications

* 4.7 Discussion Regarding Additional Meetings for Revising Pre-Licensing Course

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – September 1, 2011

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.