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CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

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DIVISION OF PROFESSIONAL REGULATION

PUBLIC MEETING NOTICE:	DELAWARE REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, July 14, 2011 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A , Second Floor of the Cannon Building

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – June 9, 2011
- 3.0 Hearings
 - 3.1 9:15 a.m. – Thomas J. Cooper – Rule to Show Cause Hearing
 - 3.2 9:30 a.m. – Sharon Burkett – Rule to Show Cause Hearing
*(Hearing Cancelled, Rescheduled for the October 13, 2011 Meeting)
 - 3.3 9:45 a.m. – Richard J. Gessner, Jr.: Regarding the Commission's Proposal to Deny of his Application for a Resident Broker's License
*(Hearing Cancelled, Will be Rescheduled upon Applicant's Request)
 - 3.4 10:00 a.m. – David Della Porta: Regarding the Commission's Proposal to Deny of his Application for a Non-Resident Broker's License
- 4.0 Old Business
 - 4.1 Discussion: Annual Seminar

4.2 Review of Letter from Kathy Sperl-Bell and Harry Wooding Requesting Reconsideration of The Commission's Decision Regarding Linda Chick's Application for Licensure as a Resident Salesperson

4.3 Update on Senate Bill 154

5.0 New Business

5.1 Applications for Licensure

5.1.1 Ratification of New Salesperson Applicants

5.1.1.1 Anne Townes, Re/Max Town & Country, West Chester, PA

5.1.1.2 David Johnson, Coldwell Banker Residential Brokerage, Bethany Beach, DE

5.1.1.3 Vickie Rohrer, Exit Shore Realty, Salisbury, MD

5.1.1.4 Marilyn Zhou, Weichert Realtors, Chadds Ford, PA

5.1.1.5 Christine Gordon, Buyers Choice Real Estate Services, Ocean City, MD

5.1.1.6 Kim Harris, Prudential Carruthers Realtors, Elkton, MD

5.1.1.7 Luke Attanasi, Crescent Real Estate, Broomall, PA

5.1.1.8 Melissa Fox, Weichert Realtors, Wilmington, DE

5.1.1.9 Shawn Lanouette, Keller Williams, Christiana, DE

5.1.1.10 Shawn Thomas, Prudential Fox & Roach, Newark, DE

5.1.1.11 Joseph Bartsch, Prudential Fox & Roach, Newark, DE

5.1.1.12 Margaret Scarborough, Burns & Ellis Realtors, Dover, DE

5.1.1.13 Christie Morgan, Crescent Real Estate, Broomall, PA

5.1.1.14 Erin Martin, Re/Max Realty Group, Rehoboth Beach, DE

*5.1.1.15 Jack Kofoed, Ocean Atlantic Sotheby's International Realty, Rehoboth Beach, DE

*5.1.1.16 Jessica Clifton, ReMax Horizons, Dover, DE

*5.1.1.17 Mary Ann Connell, ReMax of Wilmington, Wilmington, DE

*5.1.1.18 Gina Bloom, Harrington ERA Realty, Dover, DE

*5.1.1.19 Shaun Gines, Weichert Realtors, Wilmington, DE

5.1.2 Non-Resident Brokers

5.1.3 Resident Brokers

5.1.3.1 Joseph Portelli, Marvel Agency, Milford, DE

5.1.4 New Offices

*5.1.4.1 NextRE, Inc., Lewes, DE

*5.1.4.2 NextRE Referral Real Estate, Middletown, DE

*5.1.4.3 Atlantic & Pacific Real Estate, LLC, Dover, DE

5.1.5 Non-Resident Salespersons

5.1.6 Resident Salespersons

5.1.6.1 Fred Drewery, Prudential Fox & Roach, Newark, DE

5.1.6.2 Todd Smallwood, Weichert Realtors-Buyer's Choice, Fenwick Island, DE

5.1.6.3 Sheldon Thomas, Prudential Fox & Roach, Newark, DE

*5.1.6.4 Jill Sussman, Investors Realty, Wilmington, DE

- 5.1.7 Reinstatement of Licenses
 - 5.1.7.1 Stephanie Dumas, Keller Williams Realty, Jenkintown, PA
 - 5.1.7.2 Fernando Hurtado, Smalls Real Estate Company, Inc., Wilmington, DE
 - 5.1.7.3 Cynthia Chubb, Re/Max Associates, Wilmington, DE
 - 5.1.7.4 Henry Boyce, Patterson-Schwartz, Newark, DE

5.2 Status of Complaints

- 5.2.1 Complaint No. 02-04-10 – Closed
- 5.2.2 Complaint No. 02-17-10 – Referred to Attorney General's Office
- 5.2.3 Complaint No. 02-09-11 – Assigned to Mr. White

5.3 Education Committee Report

- 5.3.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
- 5.3.2 Review of Course Outline Template
- 5.3.3 Review of Delaware Canons of Ethics for the Real Estate Industry
- 5.3.4 Review of Letter from William Ward Regarding His May 26, 2011 Ethics Class
- *5.3.5 Review of Protocol for Negative Course Evaluations

5.4 Discussion: Revising the Education Pre-Licensing Process – Mr. Staton

5.5 Review of Chief Hearing Officer's Recommendation Regarding Joshua Atwell Case No. 02-51-09

6.0 Other Business before the Commission (for discussion only)

7.0 Public Comment

8.0 Next Meeting – August 11, 2011

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.