



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

**STATE OF DELAWARE
REAL ESTATE COMMISSION**

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PUBLIC MEETING NOTICE:	REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, January 14, 2016 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room A , second floor of the Cannon Building

AMENDED AGENDA
(Amended items are noted by an asterisk*)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – December 10, 2015
- 3.0 New Business
 - 3.1 Education Committee Report
 - 3.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
 - 3.2 Discussion and Review of Hearing Officers Recommendations
 - 3.3 Application for Licensure
 - 3.3.1 Ratification of Salesperson Applications
 - 3.3.1.1 Ronin Williams, BBHS Fox & Roach, Newark, DE
 - 3.3.1.2 Sean Hicks, Keller Williams Realty, Wilmington, DE
 - 3.3.1.3 Amy McDonald, Keller Williams Realty, Newark, DE
 - 3.3.1.4 Ricardo Bryan, Keller Williams Realty, Newark, DE
 - 3.3.1.5 Marianne DeVirgilio, Delaware Homes Inc., Townsend, DE
 - 3.3.1.6 Tracy Brown, Keller Williams Realty, Newark, DE
 - 3.3.1.7 Janice Wells, Long & Foster Real Estate, Inc., Bethany Beach, DE
 - 3.3.1.8 Erica Winn, Keller Williams Realty, Lewes, DE
 - 3.3.1.9 Pamela Brown, Coldwell Banker Residential Brokerage, Bethany, DE
 - 3.3.1.10 Krista Roell, RE/MAX Associates, Lewes, DE
 - 3.3.1.11 Rhoda Walter, Long & Foster Real Estate, Ocean City, MD
 - 3.3.1.12 Marianne Gold, Long & Foster Real Estate, Bethany Beach, DE
 - 3.3.1.13 Cheryl Macey, Patterson Schwartz & Associates, Hockessin, DE
 - 3.3.1.14 Randolph Osborne, BHHS Fox & Roach, Greenville, DE
 - 3.3.1.15 Clint Willoughby, Keller Williams, Christiana, DE

- 3.3.1.16 Walter Cassel, Mann & Sons, Inc., Rehoboth Beach, DE
 - 3.3.1.17 Kathryn Myers, Weichert Realtors, Chadds Ford, PA
 - 3.3.1.18 Michelle Lukowiak, Keller Williams Realty, Lewes, DE
 - 3.3.1.19 Stephane Bried, Long & Foster Real Estate, Inc., Wilmington, DE
 - 3.3.1.20 Sherry Thens, Ocean Atlantic Sotheby's Intl Realty, Rehoboth Beach, DE
 - 3.3.1.21 John Wells, BHHS PenFed Realty, Ocean City, MD
 - 3.3.1.22 Leslie Bauer, Long & Foster Real Estate, Inc., Ocean City, MD
 - 3.3.1.23 Christina McMahon, RE/MAX Main Line, West Chester, PA
 - 3.3.1.24 Tina Stewart, Key Realty, LLC, Dover, DE
 - 3.3.1.25 Algore DiTullio, Concord Realty Group, Wilmington, DE
 - 3.3.1.26 Eileen Miller, RE/MAX Town & Country, West Chester, PA
 - 3.3.1.27 Michele Huntley, Patterson Schwartz Real Estate, Hockessin, DE
 - 3.3.1.28 John Rowley, II, R & R Commercial Realty, Dover, DE
 - 3.3.1.29 Kevin Parmenter, Long & Foster Real Estate Inc., Bethany Beach, DE
 - 3.3.1.30 Judith Samuel, Keller Williams Realty, Dover, DE
 - 3.3.1.31 Marissa Binkley, Patterson Schwartz, Hockessin, DE
 - 3.3.1.32 Ashley Luchansky, Coldwell Banker Resort Realty, Seaford, DE
 - 3.3.1.33 Shere'a Kelly, Keller Williams Realty, Dover, DE
 - 3.3.1.34 Dawn Loeffler, Coldwell Banker Resort Realty, Milford, DE*
 - 3.3.1.35 Anthony Clark, Delaware Homes, Inc., Townsend, DE*
 - 3.3.1.36 Heather Wicks, Long & Foster Real Estate Inc., Greenville, DE*
 - 3.3.1.37 Patrice Joyner-Epps, RE/MAX 1st Choice, Middletown, DE*
 - 3.3.1.38 Keri Larotonda, BHHS Fox & Roach, Wilmington, DE*
 - 3.3.1.39 Kenneth Hunnings, Patterson Schwartz Real Estate, Dover, DE*
 - 3.3.1.40 Catherine Lee, Realty Mark Associates, Newark, DE*
 - 3.3.1.41 William Westergard, Patterson Schwartzm Hockessin, DE*
 - 3.3.1.42 Joseph Girgis, Keller Williams Central Delaware, Dover, DE*
 - 3.3.1.43 Mark Kley, Keller Williams Realty, Christiana, DE*
 - 3.3.1.44 TiAndra Jones, Keller Williams Realty, Christiana, DE*
 - 3.3.1.45 Carlos Cepeda, Keller Williams Realty, Christiana, DE*
 - 3.3.1.46 Jessica Watkins, Long & Foster Real Estate, Inc., Bethany Beach, DE*
 - 3.3.1.47 Becky Glover, Long & Foster Real Estate, Inc., Bethany Beach, DE*
 - 3.3.1.48 Jordan Garcia, Long & Foster Real Estate, Inc., Rehoboth Beach, DE*
 - 3.3.1.49 Jessica Sun, Long & Foster Real Estate, Inc., Rehoboth Beach, DE*
 - 3.3.1.50 Jeffrey Kemp, Coldwell Banker Resort Realty, Seaford, DE*
 - 3.3.1.51 Carrie Cosgrove, Resort Quest, Selbyville, DE*
 - 3.3.1.52 Maureen Hughes, Keller Williams Real Estate, West Chester, PA*
 - 3.3.1.53 Maureen Bovich, Long & Foster Real Estate, Inc., Bethany Beach, DE*
 - 3.3.1.54 Stephanie Beck, Keller Williams Realty Central DE, Dover, DE*
- 3.3.2 Review of Salesperson Application
- 3.3.2.1 Amanda Wallis, Long & Foster Real Estate, Inc., Bethany Beach, DE
 - 3.3.2.2 Frances Engard, Realty Mark Associates, Newark, DE
 - 3.3.2.3 Cheryl Rowe, Weichert Realtors-First Class, Dover, DE
- 3.3.3 Ratification of Broker and Associate Broker Applications
- 3.3.3.1 Joseph Sardo, RE/MAX 1st Choice, Middletown, DE – Associate Broker
 - 3.3.3.2 Joanne Milton, Coldwell Banker Resort Realty, Milford DE
- 3.3.4 Review of Broker and Associate Broker Application

- 3.3.5 Ratification of Applications for Reinstatement
 - 3.3.5.1 John Turssline, Coldwell Banker, Bethany Beach, DE – took both exams
 - 3.3.5.2 Gregg Perry, BHHS Fox & Roach, Hockessin, DE – took both exams
 - 3.3.5.3 John Maxwell, RE/MAX Eagle Realty, Smyrna, DE – took both exams*
 - 3.3.5.4 Cheryl Gerken, Weichert Realtors, Wilmington, DE – took exam*
- 3.3.6 Review of Applications for Reinstatement
 - 3.3.6.1 Gregory Cook, RE/MAX Horizons, Inc., Dover, DE – Needs both exams*
- 3.3.7 Review of Applications for New Office
 - 3.3.7.1 Harvey Hanna & Associates, Inc., Newport, DE – New Office
 - 3.3.7.2 Long & Foster Real Estate, Inc., Rehoboth Beach, DE – New Office*
- 3.4 Status of Complaints
 - 3.4.1 Complaint 02-26-14 – Closed by Investigator
 - 3.4.2 Complaint 02-06-15 – Closed by Investigator
- 3.5 Correspondence
 - 3.5.1 Cindy Manry-Grimm – Question about Sales for Brokers License
- 3.6 Discussion and Review of Consent Order
 - 3.6.1 Lauren Jones
- 3.7 Review of revised Education Guidelines – Distance Education*
- 3.8 Discussion of Unimproved Land Disclosure*
- 4.0 Old Business
 - 4.1 Discussion and Re-Signing of Updated Recommendation and Final Order
 - 4.1.1 Margaret Lawson
 - 4.2 Review and Signing of Hearing Officer Orders
 - 4.2.1 Bruce Cain - salesperson
 - 4.2.2 Christopher Diebold – salesperson
 - 4.2.3 Jessica Floyd – salesperson
 - 4.2.4 Yokahoma Johnson – salesperson
 - 4.2.5 Vanessa Nyemb – salesperson
 - 4.2.6 John Ballen - salesperson
- 5.0 Other Business before The Commission (for discussion only)
- 6.0 Public Comment
- 7.0 Next Meeting – February 11, 2016
- 8.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.