

Printed : 11/2/2016 3:04 PM EST

Real Estate Education Committee
11/03/2016 09:30 AM
861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted:10/27/2016 UM
Posted: 11/02/2016 UM



CANNON BUILDING
861 SILVER LAKE BLVD.,
SUITE 203
DOVER, DELAWARE 19904-
2467

STATE OF DELAWARE

REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: DPR.DELAWARE.GOV

EMAIL:
CUSTOMERSERVICE.DPR@STATE.DE.US

Ameded Agenda

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes -October 06, 2016

III. Unfinished Business

- A. Annual Seminar Discussion

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Applications
 - 1. The CE Shop
 - a. Course Title: REO Properties: Responsibilities, Education and Opportunites for Real Estate
Module(s): 7
Credit Hours: 6.0
 - b. Course Title: Discovering Commercial Real Estate
Module(s): 7

Credit Hours: 3.0

2. Delaware School of Real Estate

a. Course Title: Current Issues in Agency Law

Module(s): 5

Credit Hours: 3.0

b. Course Title: Don't Let Your Sale Fall Apart (and what to do if it does)

Module(s): 6

Credit Hours: 3.0

c. Course Title: Be A Hero to Your Client

Module(s): 3 & 6

Credit Hours: 3.0

d. Course Title: First- time Home Buyers- Guiding a Buyer into a First Home

Module(s): 3

Credit Hours: 3.0

e. Course Title: 50 Shades of Contracts: An Advanced Look at the Agreement of Sale

Module(s): 3

Credit Hours: 3.0

f. Course Title: Environmental Issues and the Real Estate Transaction

Module(s): 7

Credit Hours: 3.0

3. The Frederick Academy of Real Estate

a. Course Title: Practices of Real Estate: Property Management

Module(s): 6

Credit Hours: 3.0

b. Course Title: Practices of Real Estate: Residential Leasing

Module(s): 6

Credit Hours: 3.0

c. Course Title: Contemporary Issues: Short Sales Done the Right Way

Module(s): 7

Credit Hours: 3.0

4. Weichert Real Estate School

a. Course Title: Salesperson Pre-Licensing Course

Module(s): Pre-Licensing

Credit Hours: 99

5. Association of REALTORS School*

a. Course Title: Accredited Buyer Representative

Module(s): 6 & 7

Credit Hours: 6.0

C. Review of Instructor Applications*

1. Timothy Harriger

Continuing Education: Module 7- Home Inspection

2. Melanie McLane

Continuing Education: Modules 2 & 7- Valuation , Green, SRES, RSPS, PSA, Residential Construction Update Course

Broker's Course: Valuing Real Property, Real Estate Investment

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - December 1, 2016

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.