



CANNON BUILDING
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STATE OF DELAWARE
REAL ESTATE COMMISSION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, November 3, 2016 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware
MINUTES FOR APPROVAL:	12/1/2016

MEMBERS PRESENT

Tom Burns, Kent County, Professional Member, Chairperson, Presiding
Debbie Oberdorf, Kent County, Professional Member
Michael Rushe, Kent County, Public Member (11:35)
Barbara Brodoway, New Castle County, Public Member
Donna Klimowicz, New Castle County, Professional Member
Denise Tatman, Sussex County, Public Member(L/E 11:06 am)
Virgil Bullis, Professional Member, Sussex County
Elaine Woerner, New Castle County, Professional Member

MEMBERS ABSENT

Casey Price, Sussex County, Professional Member, Vice Chairperson

DIVISION STAFF

Eileen Kelly, Deputy Attorney General
Urainer Marrow Administrative Specialist II

OTHERS PRESENT

None

CALL TO ORDER

Mr. Burns called the meeting to order at 9:32 a.m.

REVIEW OF MINUTES

Ms. Tatman moved, seconded by Ms. Brodoway to approve the minutes from the October 6, 2016 meeting.
Motion carried with Ms. Woerner abstaining due to absence.

UNFINISHED BUSINESS

Annual Seminar Discussion
Rehearsal of Skit

NEW BUSINESS

UPDATE from the Commission

Mr. Burns informed the Committee that the Commission approved all of our recommendations. He also gave the Commission some insight on the Annual Seminar and told them that they will have to wait to see the outcome.

Review of Course Provider Applications

Ms. Klimowicz moved, seconded by Ms. Woerner, to recommend approval, denial, or tabling, of the following items as noted below. Motion unanimously carried.

The CE Shop **Approved**

Course Title: REO Properties: Responsibilities, Education and Opportunities for Real Estate

Module(s): 7

Credit Hours: 6.0

Course Title: Discovering Commercial Real Estate **Approved Module 6 & 7**

Module(s): 7

Credit Hours: 3.0

Delaware School of Real Estate

Course Title: Current Issues in Agency Law **Approved**

Module(s): 5

Credit Hours: 3.0

Course Title: Don't Let Your Sale Fall Apart (and what to do if it does) **Approved**

Module(s): 6

Credit Hours: 3.0

Course Title: Be A Hero to Your Client **Approved Module 6 only**

Module(s): 3 & 6

Credit Hours: 3.0

Course Title: First-Time Home Buyers- Guiding a Buyer into a First Home **Approved**

Module 6

Module(s): 3

Credit Hours: 3.0

Course Title: 50 Shades of Contracts: An Advanced Look at the Agreement of Sale

Approved

Module(s): 3

Credit Hours: 3.0

Course Title: Environmental Issues and Real Estate Transaction **Approved**

Module(s): 7

Credit Hours: 3.0

The Frederick Academy of Real Estate.

Course Title: Practices of Real Estate: Property Management **Approved**

Module(s): 6

Credit Hours: 3.0

Course Title: Practices of Real Estate : Residential Leasing **Approved**

Module(s): 6

Credit Hours: 3.0

Course Title: Contemporary Issues: Short Sales Done the Right Way **Approved**

Modules(s): 7

Credit Hours: 3.0

Weichert Real Estate School

Course Title: Salesperson Pre-Licensing Course **Approved**

Module(s): Pre-Licensing

Credit Hours: 99

Association of REALTORS School

Course Title: Accredited Buyer Representative **Approved**

Module(s): 6 & 7

Credit Hours: 6.0

Review of Instructor Applications

Ms. Brodoway moved, seconded by Mr. Klimowicz, to recommend approval, denial, or tabling, of the following items as noted below. Motion unanimously carried.

Timothy Harriger **Approved**

Continuing Education: Module 7- Home Inspection

Melanie McLane **Approved**

Continuing Education: Modules: 2 & 7- Valuation, Green, SRES, RSPS, PSA, Residential Construction Update Course

Broker's Course: Real Estate Investment, Valuing Real Property

CORRESPONDENCE

No Correspondence

OTHER BUSINESS BEFORE THE COMMITTEE (for discussion only)

None

PUBLIC COMMENT

Juli Giles had questions in regards to the location in which a course can be provided.

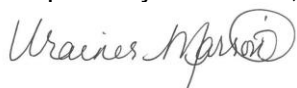
NEXT SCHEDULED MEETING

The next meeting will be held on Thursday December 1, 2016 at 9:30 a.m. in Conference Room A, second floor of the Cannon Building, 861 Silver Lake Boulevard, Dover, Delaware.

ADJOURNMENT

There being no further business, Ms. Woerner moved, seconded by Mr. Bullis, to adjourn the meeting. Motion unanimously carried. The meeting adjourned at 11:49 a.m.

Respectfully submitted,



Urainer Marrow
Administrative Specialist II