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Real Estate Education Committee
03/02/2017 09:30 AM
 861 Silver Lake Blvd., Cannon Building
 Second Floor Conference Room A
 Dover, DE 19904

Posted: 1/26/2017 NW
 Re-posted: 3/1/2017 NW



CANNON BUILDING
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STATE OF DELAWARE

REAL ESTATE COMMISSION
 REAL ESTATE EDUCATION
 COMMITTEE

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Amended Agenda

(Amended items are noted with an asterisk)

I. Call to Order

II. Review and Approval of Minutes - February 2, 2017

III. Unfinished Business

- A. Review of Tabled Application for Kent County School of Real Estate
 1. Real Estate Pre-Licensing Course
- B. Discussion on NAR Ethics and amendment of the certificate for Module 2

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Application(s)*
 1. Jack Lingo, Inc., REALTOR
 - a. Hot Topics and Hot Issues in the Rental Arena
 2. Sussex County Association of REALTORS
 - a. Course Title: Safety Course for the Real Estate Professional
 - b. Course Title: Residential and Property Management
 - c. Course Title: Introduction to Commercial Real Estate
 - d. Course Title: Commercial Leasing Contracts
 - e. Course Title: Real Estate Auctions
 - f. Course Title: Consumer Decision Journey
 - g. Course Title: Post Foreclosure Settlements
 - h. Course Title: Being a Prepared Tenant in Delaware
 - i. Course Title: Home Inspection 1.0
 3. New Castle County Board of REALTORS
 - a. Course Title: Environmental Issues and The Real Estate Transaction
 4. McKissock, LLC

- a. Course Title: Going Green: Elements of an Eco-Friendly Home
5. Premier School of Real Estate
 - a. Course Title: Delaware Pre-Licensing Course
6. WREG
 - a. Course Title: Agency & Fair Housing "Today, Tomorrow & Yesterday"
7. Real Estate Institute of Delaware
 - a. Course Title: Basics of Buyer Representation
 - b. Course Title: Basics of Seller Representation
8. AmeriSpec Inspection Service
 - a. Course Title: Environmental Issues & The Real Estate Transaction
9. The CE Shop, Inc.
 - a. Course Title: Personal Safety
 - b. Course Title: Accredited Buyer's Representative Designation Course
 - c. Course Title: Expanding Housing Opportunities
 - d. Course Title: Home Sweet (Second) Home: Vacation, Investment, Luxury Properties
 - e. Course Title: New-Home Construction & Buyer Representation: Professionals, Product, Process
 - f. Course Title: Seller Representative Specialist (SRS) Designation Course
 - g. Course Title: Short Sales and Foreclosures: What Real Estate Professionals Need to Know
- C. Review of Instructor Application(s)*
 1. Eric Braunstein
 2. Vincent White
 3. Angela Emerson*
 4. Erica Wolfe

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - March 2, 2017

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- **Completed, signed and notarized application form,**
- **Fee payment, and**
- **All required documentation.**

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.