



**Printed : 11/1/2017 3:11 PM EST**

**Real Estate Education Committee**  
**11/02/2017 09:30 AM**  
 861 Silver Lake Blvd., Cannon Building  
 Second Floor Conference Room A  
 Dover, DE 19904

Posted: 10/26/2017 NW  
 Re-posted: 11/1/2017 NW



CANNON BUILDING  
 861 SILVER LAKE BLVD.,  
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 DOVER, DELAWARE 19904-  
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**STATE OF DELAWARE**

**REAL ESTATE COMMISSION**  
**REAL ESTATE EDUCATION**  
**COMMITTEE**

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### **AMENDED AGENDA**

(Amended items are noted with an asterisk)

#### **I. Call to Order**

#### **II. Review and Approval of Minutes - October 5, 2017**

#### **III. Unfinished Business**

- A. Discussion of Revision of the Education Guidelines for New Instructors for Pre-Licensing Courses
- B. Discussion of content of the course modules

#### **IV. New Business**

- A. Update from Commission
- B. Review of Course Provider Application(s)\*
  - 1. Real Estate Institute of Delaware
    - a. Delaware Pre-Licensing Course
  - 2. New Castle County Board of REALTORS
    - a. Be A Hero to Your Clients
  - 3. Association of Realtors School
    - a. Real Estate "Jeopardy" - Office Management and Legislative Issues

4. McKissock, LLC
  - a. How to Work with Real Estate Investors - Part 2
  - b. The Nuts and Bolts of Commercial Real Estate - Renewal Course
5. OnCourse Real Estate, Inc. dba Career Webschool\*
  - a. Technology Trends in Real Estate
- C. Review of Instructor Application(s)
  1. Maurrell English - New Application
- D. Discussion of Commission Rule 13.1.2 New Salesperson Licensees\*

## **V. Correspondence**

## **VI. Other Business before the Committee (For Discussion Only)**

## **VII. Public Comment**

## **VIII. Next Meeting - December 7, 2017**

## **IX. Adjournment**

**Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:**

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

**A final amended agenda will be published to reflect any items received after the original agenda is posted.**

**Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.**

**Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.**

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**