

**Delaware Health Care Commission
Thursday, February 2, 2017 9:00 AM
Delaware Tech Terry Campus Corporate Training Center
Rooms 400A & B
100 Campus Drive, Dover**

Meeting Minutes

Commission Members Present: Nancy H. Fan, MD, Chair; Theodore W. Becker, Jr; Kathleen Matt, PhD; Trinidad Navarro, Commissioner, Department of Insurance; Edmondo J. Robinson, MD, MBA; Dennis Rochford; Valerie Watson, Deputy Principal Assistant, Department of Finance

Commission Members Absent: Susan A. Cycyk, M.Ed., Director of Prevention and Behavioral Health Services, Department of Services for Children, Youth and Their Families; Richard Heffron; Janice L. Lee, MD

Staff Attending: Laura Howard, Executive Director; Shebra Hall, Community Relations Officer

CALL TO ORDER

Chair Nancy Fan, MD called the meeting to order at 9:04 AM. Dr. Fan introduced a new Health Care Commission Board member, Valerie Watson, Deputy Principal Assistant, Department of Finance, who was appointed to the Board by the Secretary of Finance, Rick Geisenberger.

MEETING MINUTES APPROVAL – DECEMBER 1, 2016 AND JANUARY 5, 2017

Dr. Fan requested a vote on the December and January meeting minutes. Ted Becker motioned to approve the minutes and Dennis Rochford seconded. Valerie Watson abstained from the vote. Motion carried.

MARKETPLACE UPDATE

Laura Howard provided updates on Marketplace activities. Highlights included:

Open Enrollment for 2017:

- From November 1, 2016 to January 14, 2017, more than 8.8 million consumers enrolled in health insurance on the Marketplace.
- From November 1, 2016 to January 14, 2017, 26,879 Delawareans enrolled in the Marketplace, a slight increase from the 26,334 enrollments during the same time last year.
- Sixty-three percent (63%) of Marketplace consumers were able to select a plan for less than \$100.
- Open enrollment ended January 31, 2017. For those who enrolled by January 31st and paid their monthly premium, coverage will begin March 1, 2017.
- Consumers without coverage will pay a tax penalty.

Enrollment Stories:

- Senator Chris Coons hosted a Health Care Panel Discussion at Christiana Care Hospital on January 30, 2017. A Delaware consumer shared her story about how the Affordable Care Act and Marketplace insurance coverage saved her life.
- Open Enrollment partners including FQHC's and Navigators shared powerful enrollment stories with the DHCC from this year's Open Enrollment period, some of which were shared in the presentation.

In appreciation:

- Ms. Howard expressed thanks to all of this year's Open Enrollment period community partners, for their hard work and commitment to the thousands of Delawareans who relied on their support and counsel through the eligibility and enrollment process for Open Enrollment 4.

Discussion

Valerie Watson questioned how many Delawareans are impacted by the tax penalty, which is the individual shared responsibility payment non-exempt consumers must pay if they do not purchase health insurance. Ms. Howard did not have data available, but answered that she would examine past years' data for more information. Dr. Fan suggested that the figure in question could correlate to the number of the uninsured. Ms. Howard stated that Delaware has a 5.9% rate of uninsured, which is about 54,000 individuals. Although some of these individuals may be ineligible for Marketplace enrollment or exempt from the law, the number of Delawareans who are required to pay the tax penalty may be a percentage of the uninsured population.

John Dodd, of Brooks & Dodd Consulting, stated that Delaware is doing very well in the health insurance Marketplace, compared to other states. However, the perception from others he has encountered is that Delaware is not doing well. Mr. Dodd inquired if there is a fact sheet available about Delaware and the health insurance Marketplace, including health insurance premiums, and the work of the Delaware Center for Health innovation (DCHI)? Dr. Fan stated that one could always refer members of the public to the ChooseHealthDE.com website for relevant information. Moreover, Marketplace updates presented at previous DHCC meetings have displayed multi-state and national data comparisons on how Delaware fares in the health insurance Marketplace, as well as enrollment snapshots, which all can be found on the DHCC website. Dr. Fan also stated that the consumer stories that are shared during Marketplace updates are so that the public can see the true impact the Marketplace has on Delawareans' lives.

Nick Moriello, of Health Insurance Associates, suggested that the next Marketplace update could include information on how the average Delaware health insurance premium and the rate of the uninsured in Delaware compare to other states. Having this kind of information would also be helpful when sharing Delaware Marketplace data with the public. We know that Delaware is ranked ninth in the nation for the lowest percent of the population without health insurance, which speaks to how well Delaware is doing in comparison.

Action item: DHCC staff will develop a one-page fact sheet to highlight Delaware health insurance Marketplace information.

A copy of the full Marketplace update can be found on the Delaware Health Care Commission website: http://dhss.delaware.gov/dhcc/dhcc_presentations.html

STATE INNOVATION MODEL (SIM) UPDATE

Dr. Fan provided updates on the CMMI State Innovation Model (SIM) grant management. SIM grant Quarterly Progress Report and Year 3 Operational Plan were both approved by CMMI and available on the DHCC website.

SIM grant highlights:

- Preliminary numbers for SIM expenditures for February 2015 to January 30, 2017, were reviewed.
- Year 3 began on February 1, 2017. Delaware was awarded \$5.6 million for Year 3 activities.
- Target areas and goals were outlined for Year 3 SIM funding.
- Year 3 Operational Plan includes the continuation of Year 2 projects and new initiatives, including some elements not supported by SIM.
- Notification for the approval of carryover funds will occur after Quarter 1.
- Consultant support will be limited and more strategically focused.

Delaware Center for Health Innovation (DCHI) updates included:

- The DCHI Board will vote on vacant Board seats in March.
- DCHI is making progress in several program areas, including Practice Transformation; Workforce Training Curriculum; Behavioral Health Integration; Payment reform; and Healthy Neighborhoods.
- Primary care practices are encouraged to participate in the workforce curriculum learning/re-learning initiatives. Flyers were shared at the meeting.

Practice Transformation Learning Collaborative:

- The Learning Collaborative was held on Tuesday, January 24, 2017 at The Outlook at the Duncan Center in Dover.
- Over 100 health care providers, practice managers, and community stakeholders participated in discussions on the Future of primary care; Team-based care; and Payment reform.
- Participants thought the Learning Collaborative was very informative and interactive, with great contribution from the UD Healthcare Theatre, peer-learning, and a detailed presentation by CMS on MACRA.

Discussion

Dr. Edmondo Robinson wanted to address some of the SIM expenditures discussed; particularly that 85% of spending has gone to consultants, \$15 million to McKinsey alone. Dr. Robinson questioned what we are getting for this money, specifically, where is the sustainability and infrastructure building? Dr. Fan answered that the DCHI Board shared some of the same questions, however considered the needs of Year 1 and Year 2 of the SIM grant, and decided that receiving consultant services was necessary. The needs are different for Year 3 and Year 4, and consultant support will be less utilized. Consultant support in Year 1 and Year 2 is justified by the knowledge and experience consultants brought to help build and establish new initiatives, and they are not inexpensive. The consultant guided experience we've invested in will help bring about the desired health care system change we are striving for, particularly around payment reform.

Dean Kathleen Matt furthered inquired if as the SIM budgets are developed, if the DHCC could be a part of the decision-making process? Dr. Fan replied that prior to the final Operational Plan that was submitted December 1st, a preliminary proposal was due November 1st and Ms. Howard presented budget snapshots at previous DHCC meetings. Although spending was not broken down by vendors in previous presentations, there was discussion on where spending was allocated. Dean Matt suggested that the allocation in spending may be mismatched, if for example, workforce development may be one of the biggest challenges in the state, but the grant spending does not match the need. Dr. Fan referred to the origin of the SIM grant, suggesting that the original intent of the budget was intended for patient care delivery and payment reform. Ms. Howard pointed out that the discussion on specific budget areas could be continued at the DCHI Board, Workforce, and other Committee levels. Dr. Fan also suggested that the health care landscape in 2017 is very different than it was in 2011 when the SIM Model and Test grant were initially proposed. In spite of the high ambition of the initial SIM grant proposal, some of the challenges we are seeing now were not anticipated. Continued input and discussion in the working committees will be important going forward.

Mr. Dodd suggested that Delaware is in a unique position, having initiatives in a variety of areas that other states are not yet doing, such as work in practice transformation, workforce development, and population health. Mr. Dodd suggested that Delaware could be in a position to consult and offer guidance to neighboring states to do some of this health system change work. Ms. Howard stated that through CMMI, Delaware does have the opportunity to share information and informally collaborate with other SIM states. Dr. Fan agreed that Delaware has a lot of great achievements, like the Common Score Card, the APCD, and

Healthy Neighborhoods, but it would have all been more challenging to get off the ground without the consultant support in Year 1 and Year 2.

Dr. Robinson wanted some clarity on the vision and timing for Payment Reform. Dr. Fan replied that we are currently in Quarter 1. Ms. Howard agreed and suggested that there are some unknowns at the federal level, but we will use Quarter 1 to explore our state options and discuss scenario planning, but are anticipating a quick turn-around so we will be pro-active and take advantage of opportunities available to us. Dr. Robinson suggested that the challenging aspect may be with stakeholder management, to which Dr. Fan answered that this may be another instance where we need consultant support in getting all the right stakeholders around the table and aligned. The most uncertainty is at the federal level, as far as the Marketplace and the future of the ACA and how it effects our patient population and healthcare delivery; as well as the Delaware State budget and the effect that will have on our goal to drive healthcare costs down, and how to do that without losing the quality and access to care that we have been building on for the last few years.

Ms. Lolita Lopez, of Westside Family Healthcare, mentioned that with new administration on both the state and federal levels, there is also both opportunities and threats to our work on payment reform. Because of the SIM grant, DHCC is meant to be innovators for the state, and make healthcare system change a priority. There are opportunities within the next 6 months to form a plan for Delaware to address all aspects of state health care spending; as we keep in mind what is happening on the federal level, such as with any waivers and contracts that are available. To further address the need for consultant spending, some of the initiatives, like Healthy Neighborhoods, have access to other potential sources for sustainability, so will continue to seek those opportunities. However, Ms. Lopez stated it is critical to have outside expertise for some of this work.

A copy of the full SIM update can be found on the Health Care Commission website:
http://dhss.delaware.gov/dhcc/dhcc_presentations.html

OTHER BUSINESS

DIMER AND DIDER

Ms. Howard announced that the Joint Finance Committee (JFC) would be hosting public hearings to review the base budget for the Department of Health and Social Services (DHSS) on February 7th and 8th. The DHCC sits under the Administration of DHSS, and members of the public are allowed to offer comments starting at 3pm on Tuesday, February 7th. Newly confirmed DHSS Cabinet Secretary Kara Odom Walker, MD, MPH, MSHS, will give testimony and speak on behalf of DHSS Administration programs, including DHCC, where DIMER and DIDER sit. Ms. Howard will also be in attendance to represent the DHCC. Dr. Fan shared a DIMER one-page fact sheet that was prepared by the Medical Society of Delaware (MSD). The fact sheet was shared with the public at the meeting, but MSD will also forward it to the DHCC staff so that it can be posted on the DHCC website. Dr. Fan noted that Governor Markell did put funding for DIMER and DIDER in his State budget proposal, but there is no guarantee that it will stay in the budget once it goes through the General Assembly. Christine Schultz, a member of the public, said that Governor Carney will not be working off of Governor Markell's budget proposal, but off of the 2017 base budget. The 2017 base budget does not include DIMER and DIDER funding. Dr. Fan shared that Governor Carney will be releasing his budget proposal in March, after the JFC. Ms. Howard reiterated that because DIMER and DIDER are on Governor Markell's budget proposal, does not mean it will stay in Governor Carney's budget. Dean Matt questioned if DIMER and DIDER funding will be open for discussion if the JFC will be considering the base budget, to which Ms. Howard answered that the DHCC will be prepared to answer questions about DIMER and DIDER if needed, and if it is

not part of the initial discussion, the public comment period in the afternoon will be that much more important.

Maggie Norris Bent, of Westside Family Healthcare, pointed out that funding for the State Loan Repayment Program (SLRP) is part of the program budgets for DIMER and DIDER. Ms. Howard confirmed that SLRP is a line item in the budgets for both DIMER and DIDER. It is important to make sure that SLRP is part of the discussion as these state dollars make up a significant portion of the federal match we receive for SLRP, as well.

HEALTH RESOURCES BOARD

Ms. Howard reminded the DHCC about at a Health Resources Board (HRB) presentation at a previous DHCC meeting. It was announced that the HRB would be voting on revisions to the Delaware Health Resources Management Plan (HRMP). However, there is a change in the time line on approving the HRMP. The HRB received a significant number of public comments on the HRMP and did not vote on the HRMP at their January meeting. The HRB Board will meet again in February to continue to address public comments, and determine what comments may need to be included in the HRMP. The HRMP will be presented to the DHCC Board for review on a future date.

NEXT MEETING

The next meeting of the Delaware Health Care Commission is Thursday, March 2, 2017 at 9:00am at Del Tech.

ADJOURN

Hearing no other business, Dr. Fan adjourned the meeting at 10:05am.

GUESTS

Corinne Armann	Rebecca Batson Kidner, PA
Helen Arthur	Delaware Health Care Commission
Carol Bancroft	Delaware Technical Community College
Judy Chaconas	Division of Public Health
John Dodd	Brooks & Dodd Consulting
Lisa B. Goodman	Hamilton Goodman Partners, LLC
Jim Grant	Public Consulting Group
Sheila Grant	AARP
Ephraim Kaba	Henrietta Johnson Medical Center
Lolita Lopez	Westside Family Healthcare
Chris Manning	Nemours
Nick Moriello	Health Insurance Associates
R.W. Munson, Jr.	United Medical, LLC
Maggie Norris Bent	Westside Family Healthcare
Kevin O'Hara	Highmark Blue Cross Blue Shield
Brian Olson	La Red Health Center
Mollie Polland	Nemours
Pam Price	Highmark Blue Cross Blue Shield
Frank Pyle	Department of Insurance
Paula Roy	Roy Associates
Roger Roy	Roy Associates
Bernadette Schad	Public Consulting Group
Christine Schultz	
Sandra Sewell	AARP
Michelle Seymour	Medical Society of Delaware
Wayne Smith	Delaware Healthcare Association
Robin Taylor	Department of Insurance
Shari Thomasson	MedAllies
Mark Thompson	Medical Society of Delaware