

**Delaware Health Care Commission**  
**Thursday, April 6, 2017 9:00 AM**  
**Delaware Tech Terry Campus Corporate Training Center**  
**Rooms 400A & B**  
**100 Campus Drive, Dover**

***Meeting Minutes***

**Commission Members Present:** Nancy H. Fan, MD, Chair; Theodore W. Becker, Jr; Rick Geisenberger, Secretary, Department of Finance; Richard Heffron; Janice L. Lee, MD; Trinidad Navarro, Commissioner, Department of Insurance; Edmondo J. Robinson, MD, MBA; Dennis Rochford; Molly K. Magarik, Deputy Secretary, Delaware Dept. of Health and Social Services

**Commission Members Absent:** Susan A. Cycyk, M.Ed., Director of Prevention and Behavioral Health Services, Department of Services for Children, Youth and Their Families; Kathleen Matt, PhD

**Staff Attending:** Laura Howard, Executive Director; Shebra Hall, Community Relations Officer

**CALL TO ORDER**

Chair Nancy Fan, MD called the meeting to order at 9:05 AM.

Dr. Fan introduced a new member of the Health Care Commission, Rick Geisenberger, Cabinet Secretary, Department of Finance. Secretary Geisenberger provided brief remarks, stating that an area of focus for the Governor is health care costs and how it relates to the state budget. Sec. Geisenberger shared that the costs of Medicaid is about 20% of the state budget and state employee healthcare is about 14%. Health care costs grow at a rate of about 5-7%, while state revenue grows about 1-2%, which creates a challenge, and is something that the Secretary is very interested in. Dr. Fan reminded everyone that the Governor has joined members of the General Assembly to host Community Conversations to discuss the state budget and his proposed budget. Molly K. Magarik, DHSS Deputy Secretary, was in attendance for DHSS Secretary Walker, and was present at the Commissioner table.

**MEETING MINUTES APPROVAL – MARCH 2, 2017**

Dr. Fan asked for comments or corrections before the vote to approve the March meeting minutes. She noted that regarding last month's presentation on Delaware's drug epidemic, Gov. Carney has indicated that he would like PDAC to serve as a permanent council, and is moving forward to put that in to legislation. Sec. Geisenberger added that the Governor has added \$1 million to his budget to address substance abuse and addiction programs.

Dr. Edmondo Robinson motioned to approve the minutes and Ted Becker seconded. All were in favor of approving the minutes. Motion carried.

**DELAWARE HEALTH INFORMATION NETWORK (DHIN) UPDATE**

Dr. Jan Lee., DHIN Executive Director, provided an update on the history, progress, and growth of the Delaware Health Information Network (DHIN).

Some highlights include:

- Historical context and progress:
  - The prioritization of service development during the formative years, 1997-2005.
  - A focus on results delivery and a community health record during capitalization, 2006-2010.

- Market saturation with core services and expansion of services, 2011-2016.
- Additional service lines to fulfill state duties through current innovation and expansion.
- Growth in data sources, services, and capabilities:
  - Growing from 4 data sources in 2008 to 136 currently in 2017
  - Growing in service capability from 1 deliverable, Electronic Results Delivery, to 18 in 2017, including Fraud Detection and a Patient Health Record Patient Portal.
- Providing technology and support to SIM initiatives:
  - Behavioral Health Integration
  - Patient care coordination and support with Event Notification services and technology
  - Increased data sources, including Telehealth and Urgent Care services
  - Analytics tools, including the Common Scorecard and the Health Care Claims Database
  - Consumer engagement tools, including a consumer website and patient health portals
  - Grant funded pilot with Health✓, a fraud detection tool
- Marketing DHIN to the general population in the media:
  - [General : 30 TV Spot](#); [Broken Leg Spot](#); and [Fingertips Spot](#)

Dr. Lee is very passionate about empowering consumers, and is very excited about the continued progress of DHIN and how it is making an impact in Delaware. She stated that she truly believes that this work will make health care better. Dr. Lee shared her vision of a health information ecosystem, where all the participants in the health care ecosystem both contribute and receive value from DHIN.

#### *Discussion*

Rich Heffron has been on the Board of DHIN since 2011. He thanked Dr. Lee for her leadership in accelerating the work of DHIN, stating that Dr. Lee's philosophy was that there were no problems, just situations that could be taken care of.

For more information on DHIN, visit their website at [DHIN.org](http://DHIN.org) or [dhin24seven.org](http://dhin24seven.org). A copy of the full DHIN update can be found on the Delaware Health Care Commission website: [http://dhss.delaware.gov/dhcc/dhcc\\_presentations.html](http://dhss.delaware.gov/dhcc/dhcc_presentations.html)

#### **MARKETPLACE UPDATE**

Laura Howard provided updates on Marketplace activities.

In Mid-March, CMS released data for Year 4 of Open Enrollment, November 1, 2016 to January 31, 2017.

Some of the highlights included:

- Approximately 12.2 million consumers enrolled in Marketplace health insurance through Healthcare.gov and state-based platforms, a slight decrease from 2016 national enrollment data. This decrease in enrollment after three years of growth is likely due to the uncertainty of the future of the ACA after the presidential election, and some of the decrease in marketing towards the end of the Open Enrollment period.
- 27,584 Delawareans enrolled in the Marketplace, a slight decrease from the number of Delaware enrollees in 2016.
- 11,518 Medicaid expansion enrollments, an increase from 2016 Medicaid enrollees.
- Number of total consumers covered is fairly stable with last year's total enrollment data.
- Delaware had fewer new consumers enrolling in the marketplace than the national average (27% vs. 31%), but more returning consumers (73% vs. 69%).

- The majority of Delaware consumers selected Silver plans (62%) although less than the national rate (74%). Delaware consumers selected Bronze plans (28%) and Gold plans (9%) at a higher rate than the national rate, (21% and 3%, respectively).
- About 80% of Delaware consumers received an Average Monthly Tax Credit of about \$418, reducing the monthly premium by about 73%. About 81% of Delaware consumers received financial assistance, including those receiving Cost-Sharing Reductions.
- Enrollment by age in 2017 was fairly consistent from 2016, with the majority of enrollees (28%) in the 55 – 64 age category.
- In Delaware, the majority of Marketplace enrollees were White (55%) and African American (10%), with a quarter of the self-reported data unknown (26%).
- The data on the gender of Marketplace enrollees in Delaware was consistent with national data, with 54% female and 46% male enrollees.
- The percentage of rural enrollees in Delaware (22%) is more than the average percentage (18%).
- Delaware has a smaller percent of enrollees in the 100-150% FPL (14%) than the national average (35%), which is due to the expanded coverage by Medicaid, which covers those up to 138% FPL. 58 percent of Delaware enrollees are at 250% FPL and below, while nationally 71% are at 250% and below.

In March, ACA celebrated 7 years of providing health coverage for consumers. Delaware Navigator organizations continue to share important enrollment stories and demonstrate the value of their ongoing efforts in the community.

The American Health Care Act (AHCA) was released by House Republicans on March 6<sup>th</sup>, intending to be a replacement for the ACA; however, on March 24<sup>th</sup> the legislation was pulled. The DHCC will continue to provide updates on this ongoing conversation.

#### *Discussion*

Deborah Lewis Thorton of Chatman, LLC stated that consumers came to Chatman in record numbers this year, particularly by that December 15<sup>th</sup> key date. In spite of what we hear from the media and the perception portrayed, consumers want their health insurance and their minimum Essential Health Benefits.

A member of the public asked what the total number of the uninsured in Delaware is, to which Ms. Howard answered that the rate of the uninsured in Delaware is 5.9%, the 9<sup>th</sup> lowest in the nation.

A copy of the full Marketplace update can be found on the Delaware Health Care Commission website: [http://dhss.delaware.gov/dhcc/dhcc\\_presentations.html](http://dhss.delaware.gov/dhcc/dhcc_presentations.html)

#### **STATE INNOVATION MODEL (SIM) UPDATE**

Dr. Fan provided updates on the CMMI State Innovation Model (SIM) grant.

SIM Grant Administration updates:

- Q4 Quarterly Progress Report was approved by CMMI in March. Year 2 Annual Report to CMMI is due May 2<sup>nd</sup>. Year 3 work structure has changed, with reduced use of contractual support.
- Year 2 carryover funds request was submitted on April 3<sup>rd</sup> to CMMI, for \$4.9 million. Carryover funds will continue work in 4 target areas: Clinical; Health IT; Payment Reform; and Workforce.
- Year 1 and Year 2 SIM expenditures were reviewed, including detailed spending by vendor for Year 2

Program area and Delaware Center for Health Innovation (DCHI) updates:

- DCHI Board welcomed new Board members: Dr. Kara Walker, DHSS Secretary; Nick Moriello, Health Insurance Associates; and Cindy Bo, Nemours Children’s Health System.

- DCHI initiatives are moving forward: the Community Health Worker (CHW) Sub-Committee has made some critical developments; the Clinical Committee is focusing on provider engagement; and the Workforce and Education Committee is working on implementing a statewide credentialing verification organization.

Healthy Neighborhoods updates:

- The Wilmington/Claymont Healthy Neighborhood is moving forward with approved core values for program implementation, and committed members. Three task forces met to work on Behavioral Health, Healthy Living and Chronic Disease, and Maternal and Child Health priority health areas.

DCHI Upcoming Meetings:

A list of the upcoming DCHI meetings can be found online at [DEHealthInnovation.org](http://DEHealthInnovation.org).

### *Discussion*

Dr. Edmondo Robinson referred to some of the target areas for the SIM carry over funds requested. He stated that it is great that Health Information Technology (HIT) is part of the framework in the strategic plan moving forward, adding that through DHIN, Delaware has become a leader in HIT. Delaware is well ahead of other states, as no other states are even having conversations about consumer-facing products like we have through DHIN. Dr. Lee added that DHIN is the nation’s first state-wide clinical Health Information Exchange.

Dr. Robinson also addressed Workforce, stating that in this SIM target area, the focus is on recruiting the right people, but suggested that we redesign the way we do primary care. He suggests we need to make sure providers are practicing at the top of their license, and the State should be facilitating that approach. Dr. Fan suggested that the DCHI Workforce Committee would agree with that philosophy, and is demonstrating those ideas through some of their initiatives, including through the Learning and Re-Learning Curriculum and through the Community Health Workers (CHW) initiative.

Joann Hasse, League of Women Voters, stated she was the “ad hoc” chair of the DHIN Board before it was a formal institution, and shared that it took a substantial amount of time and several meetings before DHIN was able to make some significant progress forward. She shared this to make the point that the history and work of DHIN has been beneficial to the goals of SIM, by helping to get stakeholders talking to each other to move things forward. Dr. Fan added that federal and local evaluators are assessing how SIM work is progressing or not progressing in our state. We are fortunate to have the SIM grant, to allow us this learning opportunity to see how innovation happens in Delaware.

A copy of the full SIM update can be found on the Health Care Commission website:

[http://dhss.delaware.gov/dhcc/dhcc\\_presentations.html](http://dhss.delaware.gov/dhcc/dhcc_presentations.html)

## **OTHER BUSINESS**

### STATE LOAN REPAYMENT PROGRAM (SLRP)

Ms. Howard shared that the State Loan Repayment Program (SLRP) will reopen in April. If the carryover request funding is approved, \$685,172 in federal funding will be available for new SLRP awards, and will require a 1:1 match. If state SLRP funding is not restored in FY 18, DHCC has the ability to accept match dollars from employer or private funding. A revised SLRP program manual will be available on the DHCC website at <http://dhss.delaware.gov/dhcc/slrp.html>.

### DIMER AND DIDER

Dr. Fan stated that Governor John Carney did include funding for DIMER and DIDER in his recommended budget for the State general fund, however the General Assembly still has to vote on the final budget. Dr. Fan mentioned that the Delaware Healthcare Association continues to advocate for these programs, and encouraged the public to advocate as well, although she feels optimistic about the outcome.

**PUBLIC COMMENT**

Paula Roy, DCSN, counted the few people who were in the room who were there from the inception work of DHIN. She congratulated all of those who contributed to DHIN's successes and kept it going, and stated there is a lot to be proud of. Dr. Lee added that she appreciated the hard work of the leadership that preceded her, and is proud of what she inherited and that her team was able to advance it forward.

**NEXT MEETING**

The next meeting of the Delaware Health Care Commission is Thursday, May 4, 2017 at 9:00am at Del Tech.

**ADJOURN**

Hearing no other business, Dr. Fan adjourned the meeting at 10:35 AM.

## GUESTS

Corinne Armann	Rebecca Batson Kidner, PA
Julane Armbrister	Delaware Center for Health Innovation
Helen Arthur	Delaware Health Care Commission
Carol Bancroft-Morley	Delaware Technical Community College
Shannon Boyer	Mid-Atlantic Association of Community Health Centers
Jan Brunory	Department of Insurance
Mike Camburn	FMP Consulting
Judy Chaconas	Division of Public Health
Kathy Collison	Division of Public Health
Mike Cordrey	Aloysius Butler & Clark
John Gentile	Senator Carper's Office
Jim Grant	Public Consulting Group
Joann Hasse	League of Women Voters
Ephraim Kaba	Henrietta Johnson Medical Center
Deloris Hayes-Armington	Department of Finance
Jonathan Kirch	American Heart Association/American Stroke Association
Jen Lee	World Ways Social Marketing
Lolita Lopez	Westside Family Healthcare
Chris Manning	Nemours
Fleur Mckendell	Department of Insurance
Amy L. Milligan	Saint Francis LIFE Center
R.W. Munson, Jr.	United Medical, LLC
Alex Parkowski	Aloysius Butler & Clark
Pam Price	Highmark BCBS
Frank Pyle	Department of Insurance
Agnes Richardson	Delaware State University
Paula Roy	DCSN
Michelle Seymour	Medical Society of Delaware
Wayne Smith	Delaware Healthcare Association
Robin Taylor	Department of Insurance
Mark Thompson	Medical Society of Delaware
Deborah Lewis Thornton	Chatman, LLC
Jose Tieso	DXC Technology – Medicaid
Meg Williams	Beebe Health Care
Angela Wilson	Chatman, LLC