



CANNON BUILDING
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**STATE OF DELAWARE
REAL ESTATE COMMISSION**

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| PUBLIC MEETING MINUTES: | REAL ESTATE COMMISSION |
| MEETING DATE AND TIME: | Thursday, November 8, 2018 at 9:00 a.m. |
| PLACE: | 861 Silver Lake Boulevard, Dover, Delaware Conference Room A, Second Floor of the Cannon Building |
| MINUTES FOR APPROVAL | December 13, 2018 |

MEMBERS PRESENT

Lynette Scott, Professional Member, **Chairperson**
Lynn Rogers, Public Member, **Vice-Chairperson**
Nikki Lane, Professional Member, **Secretary**
Nora Martin, Professional Member
Randy Marvel, Professional Member
Jason Giles, Professional Member
Nathaniel Gibbs, Public Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General
Alison Warren, Administrative Assistant III

MEMBERS ABSENT

Mark Whitlock, Public Member

ALSO PRESENT

Michael Rushe
Marianne Callahan
Monica LeBlanc
GR Myers
Shawna Kirlin
Bobbi Slagle
Andrew Taylor

CALL TO ORDER

Ms. Scott called the meeting to order at 9:03 a.m.

REVIEW OF MINUTES

The Commission reviewed the October 11, 2018 meeting minutes. Mr. Gibbs made a motion, seconded by Mr. Giles, to approve the October minutes amended with minor changes . By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Proposal to Deny Hearing for Michael Skipski, Salesperson

The hearing was cancelled and postponed to a future meeting at Mr. Skipski's request.

Review Order for Happy Place Day Care LLC - Guaranty Fund

The Commission reviewed and signed the order as written.

Review Order for Antonio Santiago, Salesperson - Waiver

The Commission reviewed and signed the order as written.

Review Order for Mirtes Happy, Broker – PTD

The Commission reviewed and signed the order a written.

Review Recommendation for Cedric Eugene Allen

The board reviewed the recommendation for Mr. Allen. Ms. Martin made a motion, seconded by Mr. Giles to accept the recommendation with an amended fine. By unanimous vote, the motion carried

NEW BUSINESS

Review of Returned Audit Documentation

It was discussed that the Education Committee has helped with the review of the returned audit documentation in the past.

Ratification of Associate Brokers/Broker/Salesperson Applications

Ms. Lane made a motion, seconded by Mr. Marvel, to ratify the approved applications for associate brokers, brokers, and salespersons per the attached list. By unanimous vote, the motion carried.

Review of Office Relocation Application(s)

Mr. Giles made a motion, seconded by Mr. Rogers to approve the Office Relocation for: Century 21 Premier Homes pending bank verification of the escrow account number. By unanimous vote, the motion carried.

Review of New Office Application(s)

Ms. Scott made a motion, seconded by Ms. Lane to approve the new office application for Stitik Foster Real Estate pending verification that the bank account provided is an escrow account. By unanimous vote, the motion carried.

Mr. Giles made a motion, seconded by Ms. Lane to approve the new office application for Coastline Realty pending receipt of a bank account deposit slip. By unanimous vote, the motion carried.

Mr. Giles made a motion, seconded by Ms. Lane to approve the new office application for Healthy Real Estate & Associates. By unanimous vote, the motion carried.

Status of Complaints

Complaint #02-21-18 – Dismissed by Investigator

CORRESPONDENCE

There was no correspondence before the Commission for review or discussion.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

Proposed 2019 Meeting Calendar

Meeting dates for 2019 were reviewed by the commission members.

Ms. Martin expressed concern about requirements for associate brokers and brokers applying for licensure through reciprocity. It was agreed to have this topic added to the subcommittee agenda for next month for further discussion.

Mr. Giles stated he has concerns about schools appropriately educating Real Estate students about the recruitment process. This also includes schools understanding the process to provide listings of contactable students when requested. This topic will be added to the Education Committee December agenda for further discussion.

The November Education Committee meeting report was tabled and will be reviewed at the December meeting.

The topic of advertising on social media was discussed by the commission. What are the current regulations, who enforces them, and do the regulations need to be revised? Ms. Kelly will draft an email reminder to be sent to realtors.

PUBLIC COMMENT

GR Myers-Broker, Myers Realty. Mr. Myers asked the question; why are personal posting being policed on social media? It was explained that it can become a problem if there is advertising on a personal account and the company information is not included. Regulation 8.5 provides the advertising guidelines.

Bobbi Slagel-REMax. Ms. Slagel commented on the social media discussion; clarifying that when posting to friends the information included can be made public or become public as well.

Monica LaBlanc – made a comment about an agent having incorrect information on his sign. She was advised that she could follow the process to file a complaint.

NEXT SCHEDULED MEETING

The next meeting will be held on December 13, 2018 at 9:00 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE.

ADJOURNMENT

There being no further business before the Commission, Ms. Lane moved, seconded by Mr. Giles, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:03 a.m.

Respectfully submitted,

Alison Warren

Alison Warren
Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentation

