



**DELAWARE INSTITUTE OF DENTAL EDUCATION & RESEARCH (DIDER)
DELAWARE INSTITUTE OF MEDICAL EDUCATION & RESEARCH (DIMER)
QUARTERLY BOARD MEETING - COLLABORATIVE**

September 26, 2018

University of Delaware, STAR Campus Health Sciences Complex, STAR Tower
100 Discovery Boulevard – 7th Floor – Room 713
Newark, DE 19713

Meeting Attendance

DIMER Board Members Attending:

- Sherman Townsend (Chair)
- Michael Alexander, MD
- David Barlow, PhD
- Katherine Collison, MSM
- John Glenn, MD
- Neil Jasani, MD, MBA
- Chuan-Shue Lee, MD
- Vincent Lobo, Jr., DO
- Kathleen Matt, PhD
- Lisa Maxwell, MD
- Robert Monteleone, MD
- James Richards, PhD
- Wayne Smith
- Carl Turner, MD

DIDER Board Members Attending:

- Louis Rafetto, DMD (Chair)
- Theodore Becker, Mayor
- Lisa Goss, RDH, BS
- Brian McAllister, DDS
- Wanda Gardiner-Smith, DDS
- Howard Zucker, DDS
- Bruce Matthews, DDS
- Nicholas Conte, DMD, MBA

Board Members Absent: N/A

- Ray Rafetto, DMD

School Liaisons Attending:

- Deborah Bevenger, Chief Admissions Officer
Philadelphia College of Osteopathic Medicine
- David Paskin, Vice Dean for Graduate Medical Education & Affiliations
Thomas Jefferson, Sidney Kimmel Medical College



- Brian Hahn, Director of Admissions
Temple University

Delaware Health Care Commission Facilitator:

- Eschalla Clarke, Social Services Senior Administrator

Guests:

- Omar Khan, Delaware Health Science Alliance (DHSA)
- Jennifer Passarella, Delaware Health Science Alliance
- Deborah Hamilton, Hamilton Goodman Partners
- Lisa Goodman, Hamilton Goodman Partners
- Joanne Suder, Delaware Department of Justice – Attorney General’s Office



Meeting Minutes

CALL TO ORDER

Sherman Townsend and Dr. Louis Rafetto called the meeting to order at 4:00PM.

OFFICIAL ANNOUNCEMENT OF APPOINTED DIMER CHAIR

Sherman Townsend remains the appointed Chair for Delaware Institute for Medical Education and Research (DIMER), and will continue until otherwise specified. Mr. Townsend was appointed into his current position as Chair of DIMER, by the Chair of Delaware Health Care Commission, as identified in Delaware Code. In 2018 Mr. Townsend retired from his positions at Merrill Lynch and the University of Delaware, Board of Trustees. He has served on the DIMER board for 29 years.

DIDER/DIMER MEETING COLLABORATIVE OVERVIEW

Sherman Townsend provided an overview of DIMER history and accomplishments to-date.

- Relationships with Philadelphia College of Osteopathic Medicine, Sidney Kimmel Medical College, Christiana Care, University of Delaware, and State Loan Repayment Program.

Louis Rafetto provided an overview of DIDER history and accomplishments to-date.

- Reinstitute DIDER Dinner, scheduled for October 18, 2018
- Late notice about funding request
- Originally six slots at Temple, but it was reduced to five slots. Funding for Tuition Assistance was also cut from the budget.
- Tuition is high, at Temple University it is roughly \$62,000 a year for out-of-State students, not including room/board, instruments, sterilizations, etc. The fee for out of state students to attend is close to \$90,000 nationally and in-state tuition is about \$57,000. So the cost savings through this dental affiliation is great. But none of the funds goes directly to the Students, so there is no great incentive for the students to enroll at Temple University. Temple does not offer in-state tuition after one year of residency as most other states do.

APPROVAL OF MEETING MINUTES – BOARD VOTE

- January 24, 2018 and May 16, 2018 meeting minutes were unanimously approved by the DIMER board.
- May 9, 2018 meeting minutes was unanimously approved by the DIDER board.
 - \$200,000 to Temple University was questioned and explained. This is the financial agreement between DIDER and Temple to reserve five admissions slots annually.



REPORT ON ENTERING (freshman) CLASSES - CLASS OF 2022

- *Philadelphia College of Osteopathic Medicine* - Deborah Bevenger
 - Students Accept: 24
 - Students Confirmed: 24
 - Students Matriculated: 19 (15 from NCCo; 2 from Kent; & 2 from Sussex)
 - Applicant Pool: 56
 - Complete Files: 43
 - Invitations Extended: 26

The annual dinner for 1st and 2nd Year students is not yet scheduled for PCOM. The school is working with the Dean to coordinate a second dinner for 3rd Year students as well.

- *Thomas Jefferson University - Sidney Kimmel Medical College* - Dr. David Paskin
 - a) December 3, 2018 is the traditional annual dinner for 1st and 2nd Year students
 - b) January 14, 2019 is the annual dinner for 3rd Year students
- *Temple University, Kornberg School of Dentistry* – Brian Hahn
 - a) January 14, 2019 is the annual dinner for 3rd Year students. This is a meet/greet with student and take it as an opportunity to remind students to practice in Delaware.

The following statistics is as of April 2018 and does not reflect the current budget period;

Total Temple Applicants:	3,174
Delaware Applicant Pool:	22
Accept:	6
Declined:	3
Enrolled:	3
Rejected:	4
Withdrew:	1
Under Review:	6 (as of May 2018)
Post Bacc. Program:	3 (all accepted)

Work closely with University of Delaware 4+4 contract. Took 2 from UD and one in the pipeline that has conditional acceptance.

First dinner for all DIMER students was hosted by DHS. DIMER Chairman would like to create a Sorority/Fraternity for all program participants so that students may know each other as well.



SUB-COMMITTEE REPORT AND PRESENTATION ON DIMER FUTURE PLAN

Nothing to report, DIMER will continue doing what it is doing.

DELAWARE HEALTH SCIENCE ALLIANCE (DHSA) – BOARD VOTE

DIMER intends to get more involved with every one of the student and establish personal contact with each of them. The board is pursuing the means to expand the program substantially and promote Primary Care needs.

Explore: What is needed in terms of support to continue DIMER vision, get students more involved, and engage them in education and rotations in Delaware?

The goal is to recruit dedicated and knowledgeable support-people to execute an aggressive outreach plan. DHSA staff was recruited to fill this need and provide administrative support for DIMER's outreach. This responsibility is separate from the legal, reporting, and financial duties officiated by the Delaware Health Care Commission (DHCC) staff. DIMER is seeking approval from DHCC on October 4, 2018 to approve the DHSA/DIMER Proposal for administrative support, if approved by DIMER Board.

Omar Khan, President and CEO of the Delaware Health Sciences Alliance, provided an overview of DHSA and presented the proposal.

- Four founding institutions; Christiana Care, Nemours, University, Thomas Jefferson University
- The goal is to improve medical education, outreach, and return of Primary Care physicians to Delaware
 - Found out that there are no initiating communications (letters) with DIMER students and took action to send out the first round of letters this year.
 - Hosted a small event for graduating DIMER students from SKMC that attended the Delaware Branch Campus.
 - Hosted a larger reception for all active DIMER and Branch Campus students from PCOM and SKMC. The Lt. Governor, Bethany Hall-Long and Division of Public Health Director, Karyl Rattay were some of the esteemed speakers.
 - A news article was also published featuring DIMER students from SKMC and PCOM; <http://www.delawarebusinesstimes.com/dimer-program-gives-delaware-doctoral-students-a-reason-to-stay/>
 - DHSA intends to increase outreach across the State
 - Low PCOM enrollment numbers in Kent and Sussex Counties prove that more outreach is needed
 - Approach all the health system organization and educational institutions to recruit the best qualified undergraduates to medical school



This initiative is to establish and maintain day-to-day contact with all active DIMER students, market to the students and provide reasons why they should return to Delaware.

Board unanimous approve the DHSA Proposal.

In previous years, Delaware implemented a program to provide DIMER students with up to \$20,000 towards tuition to return to Delaware and practice. But the IRS slated this was a taxable agreement. DIMER Chair made an independent decision to forgive the loans without expectations to have the physicians practice Delaware. Legislators repurposed the funds for a more successful scholarship program.

New York University announced free tuition for medical students. DIMER Chair received approximately fifteen (15) phone calls from students inquiring if this would be a possibility in Delaware. This is not a possibility for Delaware at this time. NYU only has 35 students in a medical class.

Wayne Smith, President and Chief Executive Officer for Delaware Health Associates announced that Omar Khan will be attending the December 3, 2018 Board Meeting to foster partnerships and broaden the metrics with DHSA. The board consists of all CEOs for hospitals across the State.

DIMER / DIDER FUTURE COLLABORATIONS

It makes sense to broaden the partnership and collaborate between Delaware Institute for Dental Education and Research (DIDER) and Delaware Institute for Medical Education and Research (DIMER).

- Joint lobbying effort going forward – this is exactly what happened when State funding was zeroed out in 2016. All funding was restored except for Dental Residency program. This was an effective approach to lobbying.
- Annual collaborative meetings – possibly earlier than September.
- Both DIDER & DIMER

DIDER is looking to become more proactive, get members more involved, and share more opportunities with DIMER and DHCC Board and supporters to make program more dynamic. Recruit students looking to practice in underserved areas.

Concrete Steps:

- Develop a closer relationship with DIMER.
- Reinstitute dinner with current Students next Thursday, October 18, 2018.



- Reconsider the arrangement with University of Delaware for admissions to the Temple University Dental School after three years. DIDER Chair reached out to Temple to start the process and found out that Temple University signed an agreement with the University of Delaware. Delaware students will now meet certain criteria to enroll in dental programs at Temple University
- Board meeting video conferencing was split between two locations in New Castle and Dover, Delaware, but not very effective or engaging. Meetings are now rescheduled to accommodate in-person meetings at central locations.
- DIDER is seeking representation on the DHCC Board. One DIDER representative will start attending the meetings effective Thursday, October 4, 2018. The hope is to get a wedge and have better input at the Commission level.
- Two new items to hit the DIDER radar are;
 - Restructure arrangement with Temple University to reinstitute Tuition Assistance program totaling \$27,500 or obtain additional funds to cover the program.
 - Financial support totaling \$148,000 for General Practice Dental Residency Support at Wilmington Hospital was washed from the General Assembly budget details a few years back. The hospital did not have adult dental Medicaid and many people received care through the residency program.

Future lobbying efforts in Dover needs to be more effective and ensure that DIDER funds are distributed to programs making the greatest impact at the community level and for the educational component of the community. These efforts needs to be a dual effort (co-presence) between DIDER and DIMER. It would also help to receive timely notice of budget deadlines.

OTHER BUSINESS – STATE INNOVATION MODEL UPDATE

- Primary Care Collaborative, Primary Care Round Table – Lisa Maxwell

There was more representation by Primary Care Practices. Themes from the meeting are;

- (1) Physicians are adopting new practice models knowing that there may be added investment. Financial decisions are based on whether or not they can do rotations at a medical home.
- (2) There is a low number of students choosing to specialize in Primary Care.
- (3) The burden of administrative requirement in health care is causing doubts and there is a sense of urgency

Key Highlights:

- Students accumulating debt don't want to enter Primary Care.
- Private practice is not a viable model at all, particularly downstate.



- Loan forgiveness is an incentive to get more Primary Care practitioners. This is worth further consideration in the workforce development discussions.
- Foreign medical graduates cannot get into residency programs and cannot practice. The health care workforce barrier is with training, not people. If graduates cannot get into training programs they cannot practice. Foreign graduates have even higher debt rates.
- Physician's Assistants are not certified as providers and all of their work is under administrations. This barrier is worth further consideration as well.
- Physicians are leaving practice and no replacements are coming in.

Small (almost intersecting) gap between number of medical school graduates vs. residency slots. The gap is huge if the foreign graduates are included into the equation.

Delaware Health Associates tasked Delaware Health Care Commission to track the percent of contracts that are pay for value with goal of reaching 60% of patients covered under the contracts by 2022. Primary Care is the cornerstone of Population Health, the more consumers treated early, the less acute care episodes; which will drive investment in Primary Care.

The Medical Society of Delaware wanted a 12% health care spend on Primary Care.

Legislation passed recently to mandate a better payment strategy for Primary Care. Concierge was threatened for supporting the Bill.

- State Loan Repayment Program (SLRP) – Sherman Townsend

This program was originally under DIMER

but was moved to DHCC once the Federal grant was secured and forced the State to change the rules governing the program. DHCC needs to take a second look at SLRP and see how DIMER can sharpen it. Many of the practice sites that were originally eligible were not eligible under the Federal guidelines. The non-profit and public entity requirement crippled the dental sites eligibility.

- Medical Scholars Program –

Received authorization to affiliate with PCOM and Jefferson in the 4+4 Program. This affiliation significantly enhances opportunities for students. Has the largest class applying this year; 33 applicants, accepted 22, and 3 are dental - all are non-Delawareans. 60% of the medical students are Delawareans and this is the largest group to-date.

- Christiana Care Health Systems Media Campaign – Lisa Maxwell

Christiana is reaching out and making an effort to generate media campaigns around DIMER initiatives.

- Delaware Business Journal recently published an article in which Sherman is quoted.



- The News Journal has an article coming out soon about students in action at Christiana Care.

Nanticoke will start student and resident rotations in family medicine.

- Delaware Public Health Update – Nicholas Conte

Recently hired a full time Public Health Provider. Aligning with federal goals to provide more patient centered care by extending into communities to provide preventative services, link children to dental homes, and provide preventative therapies.

Opioid awareness campaign - studies show that first exposure to opioids come after tooth extraction and Dentist often prescribe to a very vulnerable first exposure population. Division of Public Health (DPH) issued public health awareness campaigns to address this issue. In partnership with the State Dental Society a tool kit will be released to help both patients and providers address patient awareness expectations and the ideology of pain.

Working to address Disparities in Care for disabled populations. Dental practitioners will be attending an event to learn how to provide better care to the disabled population.

ADJOURN

The meeting was adjourned at 5:15pm. The next board meeting for DIMER and DIDER will be held as follows;

- **Next DIMER Meeting**

Date: Wednesday, December 5, 2018

Time: 4:00PM – 6:30PM

Location: University of Delaware – Star Campus Health Sciences Complex, Room 113 – 540 S. College Avenue, Newark, Delaware 19713

- **Next DIDER Meeting**

Date: Wednesday, January 9, 2019

Time: 3:00PM – 5:00PM

Location: Herman Holloway Campus – Main Administrative Building – Room 198 – 1901 N. Dupont Highway, New Castle, DE 19720