



CANNON BUILDING  
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**STATE OF DELAWARE  
REAL ESTATE COMMISSION**

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<b>PUBLIC MEETING MINUTES:</b>	<b>REAL ESTATE COMMISSION</b>
<b>MEETING DATE AND TIME:</b>	<b>Thursday, February 14, 2019 at 9:00 a.m.</b>
<b>PLACE:</b>	861 Silver Lake Boulevard, Dover, Delaware Conference Room A, Second Floor of the Cannon Building
<b>MINUTES FOR APPROVAL</b>	April 11, 2019

**MEMBERS PRESENT**

Lynette Scott, Professional Member, **Chairperson**  
Lynn Rogers, Public Member, **Vice-Chairperson**  
Nikki Lane, Professional Member, **Secretary**  
Nora Martin, Professional Member  
Jason Giles, Professional Member  
Randy Marvel, Professional Member

**DIVISION STAFF/ DEPUTY ATTORNEY GENERAL**

Eileen Kelly, Deputy Attorney General  
Alison Warren, Administrative Assistant III

**MEMBERS ABSENT**

Mark Whitlock, Public Member  
Nathaniel Gibbs, Public Member

**ALSO PRESENT**

Lindsay Dodge  
Sal Sedita  
Monica LeBlanc  
Andrew Taylor  
Bobbi Taylor

**CALL TO ORDER**

Ms. Scott called the meeting to order at 9:07 a.m.

**REVIEW OF MINUTES**

The Commission reviewed the January 10, 2019 meeting minutes. Mr. Rogers made a motion, seconded by Ms. Martin, to approve the January minutes as written. By unanimous vote, the motion carried.

## **UNFINISHED BUSINESS**

### Proposal to Deny Hearing for Michael Skipski, Salesperson - Tabled

Mr. Skipski was not present. Mr. Skipski will be sent a hearing notice by 1<sup>st</sup> class and certified mail for the March 14, 2019 meeting.

### Review and Sign Orders

- 1 Jennifer Jones – order was reviewed by the commission and signed by Nora Martin
2. Garrett King – order was reviewed by the commission and signed by Lynette Scott

## **NEW BUSINESS**

### Education Committee Report – February 7, 2019

Sal Sedita addressed the Commission and provided the Education Committee report from their February meeting.

### Ratification of Associate Brokers/Broker/Salesperson Applications

Mr. Marvel made a motion, seconded by Mr. Giles, to ratify the approved applications for associate brokers, brokers, and salespersons per the attached list. By unanimous vote, the motion carried.

### Review of New Office Application(s):

The Parker Group – Ms. Lane made a motion, seconded by Mr. Giles to approve the new office application for The Parker Group. By unanimous vote, the motion carried.

Keller Williams Realty – Ms. Lane made a motion, seconded by Mr. Giles to table the new office application for Keller Williams Realty pursuant to §2923 (a)(1). By unanimous vote, the motion carried.

AT Brokers, LLC – Ms. Martin made a motion, seconded by Mr. Marvel to table the new office application for AT Brokers, LLC pursuant to §2923 (a)(1). By unanimous vote, the motion carried.

### Review of Reinstatement Application(s):

Charles Potter – the application checklist needs to be updated to request the Law Exam only. There were no other issues found by the board. A ratification request for approval will be added to the March meeting agenda.

Christopher Baldini – Ms. Lane made a motion, seconded by Mr. Marvel, to approve the request to sit for the Law Exam. By unanimous vote, the motion carried.

Mark Hall – Mr. Giles made a motion, seconded by Ms. Lane, to approve the request to sit for the Law Exam. By unanimous vote, the motion carried

### Status of Complaints

Complaint #02-22-18 – Closed by Investigator

Complaint #02-33-18 – Closed by Investigator

Complaint #02-38-18 – Closed by Investigator

## **CORRESPONDENCE**

Dennis Mellor – the Commission reviewed Mr. Mellor's question and agreed with the advice that he was previously given by DPR. He should review section 8.7 in the Rules and Regulation and follow up with his Broker or attorney if he still has questions.

Consumer Federation of America – the article was reviewed and discussed by the commission.

The Commission agreed to have the topic of Bright MLS added to the next monthly meeting to discuss agents writing contracts without a license. They discussed the possibility of a statement being added to the Bright website about unlicensed agents.

Also, the Commission talked about having the Annual Seminar this year. The Commission feels like it is a great way to get information out to the real estate community.

The Commission would like to invite someone from the DPR Investigative Unit to speak about the overall complaint process at an upcoming meeting. Ms. Warren will speak to Jeff Ford about availability.

#### **OTHER BUSINESS BEFORE THE COMMISSION** (for discussion only)

Board elections will be held at the March meeting.

#### **PUBLIC COMMENT**

Monica LeBlanc from Diamond State Realty addressed the Commission stating she likes the idea of having the Annual meeting. In her opinion when the message comes from the Commission it is more meaningful and powerful.

Bobbi Slagel addressed the Commission suggesting that a Commission member speak at the DAR Broker meetings.

Lindsay Dodge from the Parker Group addressed the Commission requesting the licensing next steps for the new Office Permit that was approved earlier in the meeting. Ms. Dodge was advised on next steps and timing.

#### **NEXT SCHEDULED MEETING**

The next meeting will be held on March 14, 2019 at 9:00 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE.

#### **ADJOURNMENT**

There being no further business before the Commission, Ms. Lane moved, seconded by Mr. Giles, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:30 a.m.

Respectfully submitted,

*Alison Warren*

Alison Warren  
Administrative Specialist III

*The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentation.*



