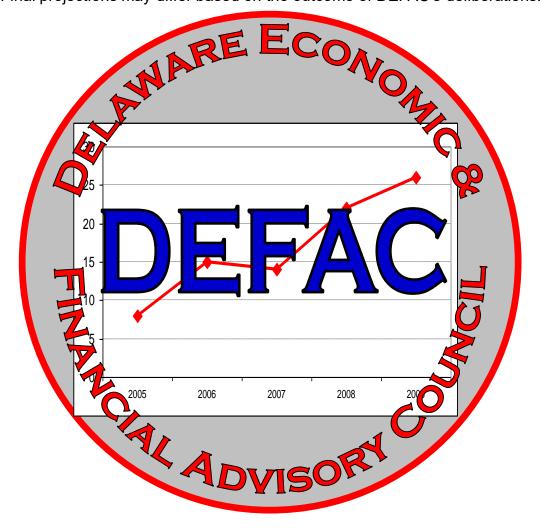
**PLEASE NOTE:** The projections contained in this package are NOT official. They have been submitted for DEFAC's consideration. Final projections may differ based on the outcome of DEFAC's deliberations.



# PRESS PACKAGE

May 21, 2020 Corrected Post-Meeting

# GENERAL FUND DEFAC FORECAST SUMMARY

#### **DEFAC FORECAST SUMMARY**

\$ Amounts in Millions

#### May-20

#### **ECONOMIC OUTLOOK**

- Coronavirus drives historic contraction in US
- Outlook is extremely uncertain

	Average	<u>Aı</u>	nnual % Cha	<u>inge</u>
	FY17-19	FY 20	FY 21	FY 22
GDP	2.5	-1.6	-3.9	6.7
US Employment	1.6	-3.4	-11.7	10.9
DE Employment	0.9	-3.6	-11.2	11.0

REVENUE UPDATE	FY 19	FY20 (Est)	FY21 (Est)	FY22 (Est)	
NET GENERAL FUND	\$4,591.9	\$4,415.5	\$4,524.2	\$4,540.2	
ANNUAL GROWTH RATES	-0.3%	-3.8%	2.5%	0.4%	
MAJOR CHANGES SINCE LAST MEETING	FY 20				FY 21
Personal Income Tax	\$58.3		Personal Income	e Tax	\$73.2
Gross Receipts Tax	\$16.2		Unclaimed Prop	erty	\$29.0
Corporation Income Tax	\$13.3		Lottery		(\$13.4)
TOTAL CHANGE	\$92.0		TOTAL CHAP	NGE	\$73.3

#### FY 20 Estimate

**EXPENDITURE UPDATE** \$4,551.5

COMPARISON VERSUS	<u>\$ Change</u>	<u>% Change</u>
DEFAC's last meeting	(\$88.7)	-1.9%
FY 2019 Actual Expenditures	\$157.2	3.6%

#### **Appropriation Limit**

FY 21 BUDGET OUTLOOK \$4,472.0

COMPARISON VERSUS	\$ Change	% Change
DEFAC's last meeting	\$257.1	6.1%
Since Governor's FY 21 Recommended Budget	(\$491.6)	-9.9%
Current Budget (FY 20)	(\$281.3)	-5.9%

# GENERAL FUND BALANCE & APPROPRIATIONS WORKSHEET

#### **Balance and Appropriations Worksheet**

#### May 2020

#### **FY 2020 EXPENDITURES**

# Total Spending Authority \$5,082.8 Less: Continuing Appropriations & Encumbrances from FY 2020 (\$393.7) Less: Reversions (\$137.6) Total Expenditures \$4,551.5

#### **FY 2020 BUDGET**

Budget	\$4,451.9
Grants	\$55.1
Supplemental	\$246.3
Total Appropriations	\$4,753.3
Plus: Continuing Appropriations & Encumbrances from Prior Years	\$329.6
Total Spending Authority	\$5,082.8

#### **FY 2020 BALANCES**

Total Expenditures	\$4,551.5
vs. FY 2020 Revenues	4,415.5
Operating Balance	(136.0)
Prior Year Cash Balance	947.5
Less: Budget Stabilization Fund (82 Del Law c 64; HB 225, Section 77)*	(\$126.3)
Cumulative Cash Balance	685.2
Less: Continuing Appropriations & Encumbrances from FY 2020	(393.7)
Less: Budgetary Reserve Account	(\$252.4)
Unencumbered Cash Balance 6/30	\$39.1

#### **FY 2021 APPROPRIATION LIMITS**

FY 2021 Revenue Estimate	\$4,524.2
Unencumbered Cash Balance from FY 2020	\$39.1
100% Appropriation Limit	\$4,563.3
98% Appropriation Limit	<u>\$4,472.0</u>
Prior 98% Appropriation Limit	\$4,214.9
Increase (Decrease) from Prior Meeting	\$257.1
Sept. 2019 98% Appropriation Limit	\$4,763.3
Increase (Decrease) from September 2019	(\$291.3)

# GENERAL FUND EXPENDITURE REPORT

DEFAC Expenditures Forecast for General Fur	nd Disburs	sements F	<b>Y2020</b> (\$ i	n millions)				1									
May 21, 2020																	
	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019							FY2020
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	Actual	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>							<u>Appropriation</u>
Budget Act	3,091.5	3,305.3	3,508.6	3,586.8	3,718.2	3,809.5	3,908.5	4,084.1	4,106.9	4,270.8							4,451.9
Cash to Bond Bill	0.0	91.0	115.3	53.4	60.9	23.8	0.0	12.6	0.0	189.0							184.3
Grant-in-Aid	35.4	35.2	41.2	44.2	44.8	45.4	43.0	45.9	37.3	52.1							55.1
Continuing & Encumbered (from prior years)	183.7	184.9	303.7	301.1	276.4	194.8	201.3	181.5	178.6	184.1							329.6
Supplementals	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	49.2							62.0
Fiscal Year Spending Authority	2 240 6	3,616.4	3,968.8	2 095 5	4,100.2	4,073.5	4,152.8	4,324.3	4,322.8	4,745.2							5,082.8
riscal real Spending Authority	3,310.0	3,010.4	3,900.0	3,963.3	4,100.2	4,073.3	4,132.6	4,324.3	4,322.0	4,743.2							3,082.8
LESS:																	
											Sep	Dec	Mar	Apr	May	June	
Reversions to the General Fund	49.3	42.1	75.3	50.5	111.3	39.6	57.5	39.6	20.6	21.4	20.0	20.0	20.0	40.5	137.6		
Encumbered to next fiscal year	37.7	35.2	39.3	35.6	40.2	39.5	40.8	37.5	35.8	41.5	40.0	40.0	40.0	40.0	52.4		
Continuing to next fiscal year																	
Operating Budget																	
Bond Bill																	
Total Continuing	147.2	268.4	261.8	240.9	154.6	161.8	140.7	141.1	148.3	288.1	355.2	351.4	362.1	362.1	341.3		
Subtotal	234.1	345.7	376.4	327.0	306.1	240.9	239.0	218.2	204.7	351.0	415.2	411.4	422.1	442.6	531.3	0.0	(531.3)
Fiscal Year Budgetary Expenditures % increase/(decrease)	3,076.5	3,270.7 6.31%	3,592.4 9.84%	3,658.5 1.84%	3,794.1 3,71%	3,832.6 1.01%	3,913.7 2,12%	4,106.1 4.92%	4,118.1 0.29%	4,394.3 6.71%							4,551.5 3.6%
% Increase/(decrease)	I	6.31%	9.84%	1.04%	3.71%	1.01%	2.12%	4.92%	0.29%	0.71%			I				3.6%
Comments:	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	5-Yr Avg						FY2020
Expenditures / Spending Authority	92.9%	90.4%	90.5%	91.8%	92.5%	94.1%	94.2%	95.0%	95.3%	92.6%	94.2%						89.5%
Reversions / Spending Authority	1.5%	1.2%	1.9%	1.3%	2.7%	1.0%	1.4%	0.9%	0.5%	0.5%	0.8%						2.7%
Encumbered / Spending Authority	1.1%	1.0%	1.0%	0.9%	1.0%	1.0%	1.0%	0.9%	0.8%	0.9%	0.9%						1.0%
Total Continuing / Spending Authority	4.4%	7.4%	6.6%	6.0%	3.8%	4.0%	3.4%	3.3%	3.4%	6.1%	4.0%						6.7%

May 24 2020				1	•	,												
May 21, 2020																		
											_							
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2020	Difference	0/ -1	A 1 A	_	FY2020 YTD	0/	% of				
	Actual	Actual	Actual		Actual	April	May	20 vs. '19	% change '20 vs. '19	Annual Avg. 2020 vs. '15	_	actual 04/30/20)	% spent	FY2019 total	FY2018 total	FY2017 total	FY2016 total	% of FY2015 total
Salaries	1.338.5	1.361.8	1.402.9	Actual 1.421.1	1.499.9	1.575.0	1.565.4	65.5	4.4%	3.18%		1.335.8	(actual 04/30/20) 34.1%	34.1%	34.5%	34.2%	34.8%	34.9%
Salaries	1,336.3	1,301.0	1,402.9	1,421.1	1,499.9	1,373.0	1,565.4	65.5	4.470	3.10%	_	1,333.0	34.176	34.176	34.5%	34.270	34.6%	34.9%
Fringe Benefits	403.0	453.7	480.5	479.6	494.4	508.6	508.6	14.2	2.9%	4.76%	-	425.8	10.9%	11.3%	11.6%	11.7%	11.6%	10.5%
Health Care	283.1	334.1	359.0	357.9	362.6	369.9	369.9	7.3	2.0%	5.49%	_	308.3	7.9%	8.3%	8.7%	8.7%	8.5%	7.4%
Other	119.9	119.6	121.5	121.7	131.8	138.7	138.7	6.9	5.2%	2.96%		117.5	3.0%	3.0%	3.0%	3.0%	3.1%	3.1%
								2.0	2.270	2.2270								
Pension	287.0	297.3	317.7	316.7	360.8	362.0	362.0	1.2	0.3%	4.75%		310.7	7.9%	8.2%	7.7%	7.7%	7.6%	7.5%
Contribution	147.7	150.6	152.4	167.6	201.5	206.1	206.1	4.6	2.3%	6.89%		176.9	4.5%	4.6%	4.1%	3.7%	3.8%	3.7%
Health Care	103.8	105.0	130.2	136.0	145.4	146.7	146.7	1.3	0.9%	7.16%		125.9	3.2%	3.3%	3.3%	3.2%	2.7%	3.2%
Other	35.5	41.7	35.1	13.1	13.9	9.2	9.2	(4.6)	-33.5%	-23.62%		7.9	0.2%	0.3%	0.3%	0.9%	1.1%	0.9%
Debt Service	163.9	169.4	179.0	187.2	183.9	184.2	184.2	0.3	0.2%	2.36%		184.2	4.7%	4.2%	4.5%	4.4%	4.3%	4.3%
Grants	377.9	349.6	365.7	362.9	445.2	502.0	533.8	88.6	19.9%	7.15%		454.8	11.6%	10.1%	8.8%	8.9%	8.9%	9.9%
Medicaid	668.0	689.1	739.7	750.2	733.4	762.2	702.1	(31.3)	-4.3%	1.00%		618.6	15.8%	16.7%	18.2%	18.0%	17.6%	17.4%
											_							
Contractual Services	511.9	513.6	537.6	526.1	589.0	646.8	599.2	10.2	1.7%	3.20%	_	501.8	12.8%	13.4%	12.8%	13.1%	13.1%	13.4%
				04.5			00.7	(0. 1)	4 == -	0.5451		=	4 40/	4.00/	4 =0/	4 =0/	4 =0/	4.00/
Supplies & Materials	68.0	66.9	68.7	61.9	69.3	68.1	66.2	(3.1)	-4.5%	-0.54%	_	54.6	1.4%	1.6%	1.5%	1.7%	1.7%	1.8%
Canital Outlan	14.4	40.0	112	10.4	10.5	24.4	30.1	11.6	62.7%	4F 000/	_	27.8	0.7%	0.40/	0.3%	0.3%	0.3%	0.4%
Capital Outlay	14.4	12.3	14.3	<u>12.4</u>	<u>18.5</u>	<u>31.4</u>	30.1	11.6	02.7%	15.89%	_	27.8	0.7%	0.4%	0.3%	0.3%	0.3%	0.4%
EV Budgetery Expenditures	3.832.6	3.913.7	4.106.1	4.118.1	4.394.3	4.640.2	4.551.5	157.2	3.6%	3.50%	_	3914.0	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
FY Budgetary Expenditures	3,032.0	3,913.7	4,106.1	4,116.1	4,394.3	4,040.2	4,001.0	157.2	3.0%	3.50%		3914.0	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

# GENERAL FUND REVENUE REPORT

May-20	FY 2019			FY 2020			
DEFAC Meeting	Α	В	С	D	E	F	
	Actual	DEFAC	%	DEFAC	%	\$ Increase	
Revenue Category	Collections	Apr-20	B over A	May-20	D over A	D over B	
Personal Income Tax	1,730.5	1,581.2	-8.6%	1,639.5	-5.3%	58.3	
Less: Refunds	(203.0)	(208.6)	2.8%	(198.8)	-2.1%	9.8	
PIT Less Refunds	1,527.5	1,372.6	-10.1%	1,440.7	-5.7%	68.1	
Franchise Tax	906.2	936.9	3.4%	936.9	3.4%	0.0	
Limited Partnerships & LLC's	322.0	326.8	1.5%	<u>316.8</u>	-1.6%	(10.0)	
Subtotal Franchise + LP/LLC	1,228.2	1,263.7	2.9%	1,253.7	2.1%	(10.0)	
Less: Refunds	(12.0)	(12.0)	0.0%	(12.0)	0.0%	0.0	
Net Franchise + LP/LLC	1,216.2	1,251.7	2.9%	1,241.7	2.1%	(10.0)	
Business Entity Fees	123.0	126.8	3.1%	126.8	3.1%	0.0	
Uniform Commercial Code	25.2	26.8	6.3%	26.8	6.3%	0.0	
Unclaimed Property	554.0	554.0	0.0%	554.0	0.0%	0.0	
Less: Refunds	(114.3)	(100.0)	-12.5%	(106.0)	-7.3%	(6.0)	
Unclaimed Prop Less Refunds	439.7	454.0	3.3%	448.0	1.9%	(6.0)	
Gross Receipts Tax	259.3	234.9	-9.4%	251.1	-3.2%	16.2	
Lottery	215.8	157.8	-26.9%	163.1	-24.4%	5.3	
Corporation Income Tax	187.8	129.7	-31.0%	143.0	-23.9%	13.3	
Less: Refunds	(40.0)	(58.0)	45.0%	(46.0)	15.0%	<u>12.0</u>	
CIT Less Refunds	147.8	71.7	-51.5%	97.0	-34.4%	25.3	
Realty Transfer Tax	154.3	160.0	3.7%	160.0	3.7%	0.0	
Cigarette Taxes	122.6	115.0	-6.2%	115.0	-6.2%	0.0	
Bank Franchise Tax	100.8	86.4	-14.3%	86.4	-14.3%	0.0	
Insurance Taxes and Fees	86.6	81.5	-5.9%	70.1	-19.0%	(11.4)	
Hospital Board and Treatment	35.4	28.7	-18.8%	26.7	-24.5%	(2.0)	
Public Utility Tax	37.0	35.7	-3.5%	35.7	-3.5%	0.0	
Alcoholic Beverage Tax	26.6	26.0	-2.3%	26.0	-2.3%	0.0	
Dividends and Interest	24.9	53.7	115.6%	54.7	119.6%	1.0	
Other Revenues	67.6	61.9	-8.5%	66.1	-2.3%	4.2	
Less: Other Refunds	<u>(18.5)</u>	(21.7)	17.5%	(20.4)	10.4%	1.3	
Net Receipts	4,591.9	4,323.5	-5.8%	4,415.5	-3.8%	92.0	

5/21/2020

Adj Growth Rate -1.25%

May-20			FY 2021					FY 2022		
DEFAC Meeting	G	Н	ı	J	K	L	M	N	0	Р
	DEFAC	%	DEFAC	%	\$ Increase	DEFAC	%	DEFAC	%	\$ Increase
Revenue Category	Apr-20	G over B	May-20	I over D	I over G	Apr-20	L over G	May-20	N over I	N over L
Personal Income Tax	1,719.3	8.7%	1,792.5	9.3%	73.2	1,699.4	-1.2%	1,784.1	-0.5%	84.7
Less: Refunds	(239.4)	14.8%	(249.2)	25.4%	(9.8)	(251.9)	5.2%	(251.9)	1.1%	0.0
PIT Less Refunds	1,479.9	7.8%	1,543.3	7.1%	63.4	1,447.5	-2.2%	1,532.2	-0.7%	84.7
Franchise Tax	936.9	0.0%	936.9	0.0%	0.0	956.3	2.1%	956.3	2.1%	0.0
Limited Partnerships & LLC's	<u>364.5</u>	11.5%	<u>364.5</u>	15.1%	0.0	<u>369.8</u>	1.5%	<u>369.8</u>	1.5%	0.0
Subtotal Franchise + LP/LLC	1,301.4	3.0%	1,301.4	3.8%	0.0	1,326.1	1.9%	1,326.1	1.9%	0.0
Less: Refunds	(10.0)	-16.7%	(10.0)	-16.7%	0.0	(10.0)	0.0%	(10.0)	0.0%	0.0
Net Franchise + LP/LLC	1,291.4	3.2%	1,291.4	4.0%	0.0	1,316.1	1.9%	1,316.1	1.9%	0.0
Business Entity Fees	130.1	2.6%	130.1	2.6%	0.0	133.5	2.6%	133.5	2.6%	0.0
Uniform Commercial Code	27.5	2.6%	27.5	2.6%	0.0	28.2	2.5%	28.2	2.5%	0.0
Unclaimed Property	525.0	-5.2%	554.0	0.0%	29.0	500.0	-4.8%	500.0	-9.7%	0.0
Less: Refunds	(110.0)	10.0%	(110.0)	3.8%	0.0	(110.0)	0.0%	(110.0)	0.0%	0.0
Unclaimed Prop Less Refunds	415.0	-8.6%	444.0	-0.9%	29.0	390.0	-6.0%	390.0	-12.2%	0.0
Gross Receipts Tax	247.0	5.2%	236.1	-6.0%	(10.9)	276.1	11.8%	252.6	7.0%	(23.5)
Lottery	185.3	17.4%	171.9	5.4%	(13.4)	200.1	8.0%	187.3	9.0%	(12.8)
Corporation Income Tax	157.8	21.7%	166.8	16.6%	9.0	172.1	9.1%	172.1	3.2%	0.0
Less: Refunds	<u>(90.0)</u>	55.2%	<u>(90.0)</u>	95.7%	<u>0.0</u>	(80.0)	-11.1%	(80.0)	-11.1%	0.0
CIT Less Refunds	67.8	-5.4%	76.8	-20.8%	9.0	92.1	35.8%	92.1	19.9%	0.0
Realty Transfer Tax	155.0	-3.1%	155.0	-3.1%	0.0	169.1	9.1%	169.1	9.1%	0.0
Cigarette Taxes	114.6	-0.3%	114.6	-0.3%	0.0	111.3	-2.9%	111.3	-2.9%	0.0
Bank Franchise Tax	79.9	-7.5%	79.9	-7.5%	0.0	91.3	14.3%	91.3	14.3%	0.0
Insurance Taxes and Fees	100.3	23.1%	88.4	26.1%	(11.9)	88.0	-12.3%	76.0	-14.0%	(12.0)
Hospital Board and Treatment	30.5	6.3%	28.5	6.7%	(2.0)	30.8	1.0%	30.8	8.1%	0.0
Public Utility Tax	34.9	-2.2%	34.9	-2.2%	0.0	33.6	-3.7%	33.6	-3.7%	0.0
Alcoholic Beverage Tax	25.4	-2.3%	27.5	5.8%	2.1	27.9	9.8%	27.9	1.5%	0.0
Dividends and Interest	27.0	-49.7%	35.0	-36.0%	8.0	24.5	-9.3%	24.5	-30.0%	0.0
Other Revenues	59.1	-4.5%	59.1	-10.6%	0.0	63.3	7.1%	63.3	7.1%	0.0
Less: Other Refunds	<u>(19.8)</u>	-8.8%	<u>(19.8)</u>	-2.9%	0.0	<u>(19.6)</u>	-1.0%	<u>(19.6)</u>	-1.0%	0.0
Net Receipts	4,450.9	2.9%	4,524.2	2.5%	73.3	4,503.8	1.2%	4,540.2	0.4%	36.4

# TRANSPORTATION TRUST FUND EXPENDITURE REPORT

#### Delaware Department of Transportation FY 2020 Expenditures, Through April 30, 2020

												83%
	FY2018 Actual	FY2019 Actual	FY2020 Appropriation	SEPTEMBER FY2020 Forecast	DECEMBER FY2020 Forecast	MARCH FY2020 Forecast	APRIL FY2020 Forecast	MAY FY2020 Forecast	\$ difference	\$ difference Forecast V. FY2019 Actual	FY2020 YTD Spend	% spent YTD
<u>Operations</u>			w/o US301									
Debt Service Personnel Costs Operations/Capital Outlay	91.6 90.7 62.8	94.5 96.9 64.4	91.5 96.6 69.3	91.5 96.6 69.3	91.5 96.6 69.3	91.5 96.6 69.3	91.5 96.6 69.3	91.5 102.9 63.9	0.0 6.3 (5.4)	(3.0) 6.0 (0.5)	91.5 86.5 49.3	100% 84% 77%
Transit Operations (DTC)  Total Expenditures - Operations	334.9	93.2 349.0	94.8 352.2	94.8 352.2	94.8 352.2	94.8 352.2	94.8 352.2	<u>94.8</u> 353.1	0.0 0.9	<u>1.6</u> 4.1	<u>79.0</u> 306.3	83% 87%
State Capital												
Road System Grants & Allocations Support Systems Transit State Capital	146.4 24.7 42.9 19.9 233.9	202.6 30.6 51.0 28.0	236.3 38.3 55.6 41.2	236.3 38.3 55.6 41.2 371.4	236.3 38.3 55.6 41.2 371.4	241.8 38.3 55.6 <u>35.7</u> 371.4	241.8 38.3 55.6 <u>35.7</u> 371.4	241.8 38.3 55.6 <u>35.7</u> 371.4	0.0 0.0 0.0 0.0	39.2 7.7 4.6 <u>7.7</u> 59.2	194.0 31.2 43.9 22.8 291.9	80% 81% 79% <u>64%</u> 79%
Federal Capital												
Federal Capital  Total Expenditures - Capital	233.9 467.8	215.7 527.9	280.0 651.4	280.0 651.4	280.0 651.4	280.0 651.4	280.0 651.4	280.0 651.4	0.0 0.0	64.3 123.5	216.4 508.3	77% 78%
TOTAL EXPENDITURES	802.7	876.9	1,003.6	1,003.6	1,003.6	1,003.6	1,003.6	1,004.5	0.9	127.6	814.6	81%

	SEPTEMBER	DECEMBER	MARCH	APRIL	MAY		\$	difference	-	FY2020	
	FY2020	FY2020	FY2020	FY2020	FY2020		F	orecast V.		YTD	% spent
	Forecast	Forecast	Forecast	Forecast	Forecast		FY	2019 Actual		Spend	YTD
DelDOT	1,003.6	1,003.6	1,003.6	1,003.6	1,004.5	\$ 0.9	\$	127.6	\$	814.6	81%
US301	42.5	42.5	35.7	35.7	35.7	\$ -	\$	(53.7)	\$	33.7	94%
TOTAL	1,046.1	1,046.1	1,039.3	1,039.3	1,040.2	\$ 0.9	\$	73.9	\$	848.3	82%

83%

#### Delaware Department of Transportation US 301 FY 2020 Expenditures, Through April 30, 2020

83%

												03%
	FY2018 Actual	FY2019 Actual	FY2020 Appropriation	SEPTEMBER FY2020 Forecast	DECEMBER FY2020 Forecast	MARCH FY2019 Forecast	APRIL FY2019 Forecast	MAY FY2020 Forecast	\$ difference	\$ difference Forecast V. FY2019 Actual	FY2020 YTD Spend	% spent YTD
US301 Operations												
Debt Service - TRB Debt Service - TIFIA Operations Total Expenditures - Operations	0.0 0.0 0.0 0.0	0.0 0.0 1.2	10.2 0.0 <u>3.1</u> 13.3	10.2 0.0 <u>3.1</u> 13.3	10.2 0.0 <u>3.1</u> 13.3	10.2 0.0 <u>3.1</u> 13.3	10.2 0.0 <u>3.1</u> 13.3	10.2 0.0 <u>3.1</u> 13.3	0.0 0.0 <u>0.0</u> 0.0	10.2 0.0 <u>1.9</u> 12.1	10.2 0.0 <u>2.2</u> 12.4	100% N/A <u>71%</u> 93%
US301 Capital												
Toll Revenue Bonds TIFIA Loan Total US301	3.5 <u>113.2</u> 116.7	11.6 <u>76.6</u> 88.2	3.5 <u>25.7</u> 29.2	3.5 <u>25.7</u> 29.2	3.5 <u>25.7</u> 29.2	(3.3) 25.7 22.4	(3.3) 25.7 22.4	(3.3) 25.7 22.4	0.0 <u>0.0</u> 0.0	(14.9) ( <u>50.9)</u> (65.8)	(4.4) 25.7 21.3	<u>100%</u> 95%
TOTAL EXPENDITURES	116.7	89.4	42.5	42.5	42.5	35.7	35.7	35.7	0.0	(53.7)	33.7	94%

# TRANSPORTATION TRUST FUND REVENUE REPORT

#### DELAWARE DEPARTMENT OF TRANSPORTATION Transportation Trust Fund Revenues

					Fiscal 2020			Fiscal 2021	
				4/20/20	5/21/20	% Chg.	4/20/20	5/21/20	% Chg.
	FY18	FY19	% Chg.	Approved	Recomm	FY 19	Approved	Recomm	FY 20
TOLL ROAD REVENUES:									
l95 Newark Plaza	\$132.7	\$134.9	1.7%	\$116.8	\$116.8	-13.4%	\$132.1	\$132.1	13.1%
Route 1 Toll Road	62.0	62.5	0.8%	\$55.7	\$55.7	-10.9%	\$62.4	\$62.4	12.0%
Concessions	<u>2.4</u>	<u>2.4</u>	0.0%	<u>\$2.0</u>	<u>\$2.0</u>	0.0%	<u>\$2.2</u>	<u>\$2.2</u>	0.0%
Total Toll Road Revenues	197.1	199.8	1.4%	\$174.5	\$174.5	-12.7%	\$196.7	\$196.7	12.7%
MOTOR FUEL TAX ADMIN.	132.9	144.7	8.9%	\$136.0	\$136.0	(6.0%)	\$147.7	\$147.7	8.6%
DIVISION OF MOTOR VEHICLES									
Motor Vehicle Document Fees	116.2	119.8	3.1%	\$114.8	\$114.8	-4.2%	\$115.0	\$115.0	0.2%
Motor Vehicle Registration Fees	55.3	58.1	5.1%	\$51.0	\$51.0	-12.2%	\$58.4	\$58.4	14.5%
Other DMV Revenues	<u>39.6</u>	<u>40.9</u>	<u>3.3%</u>	<u>\$38.1</u>	<u>\$38.1</u>	<u>-6.7%</u>	<u>\$42.0</u>	<u>\$42.0</u>	<u>10.2%</u>
Total DMV Revenues	211.1	218.8	3.6%	\$203.9	\$203.9	-6.8%	\$215.4	\$215.4	5.6%
OTHER TRANSPORTATION REV.									
Other Transportation Rev	13.0	12.6	-3.1%	\$11.0	\$11.0	-12.7%	\$12.0	\$12.0	9.1%
Investment Income(Net)	<u>6.8</u>	<u>5.5</u>	<u>-19.1%</u>	<u>\$5.9</u>	<u>\$5.9</u>	<u>7.3%</u>	<u>\$5.0</u>	<u>\$5.0</u>	<u>-15.3%</u>
Total Other Transp. Revenue	19.8	18.1	-8.6%	\$16.9	\$16.9	-6.6%	\$17.0	\$17.0	0.6%
GRAND TOTAL	\$560.9	\$581.4	3.7%	\$531.3	\$531.3	-8.6%	\$576.8	\$576.8	8.6%

	FY18	FY19	% Chg.	Fiscal 2020			Fiscal 2021						
US301 Revenues	\$ -	\$ 7.0		\$	19.8	\$	19.8		\$	21.0	\$	21.0	
TOTAL	\$ 560.9	\$ 588.4	4.9%	\$	551.1	\$	551.1	-6.3%	\$	597.8	\$	597.8	8.5%

## **MISCELLANEOUS**

# DEFAC Recommended General Fund Revenue Estimate



May 21, 2020

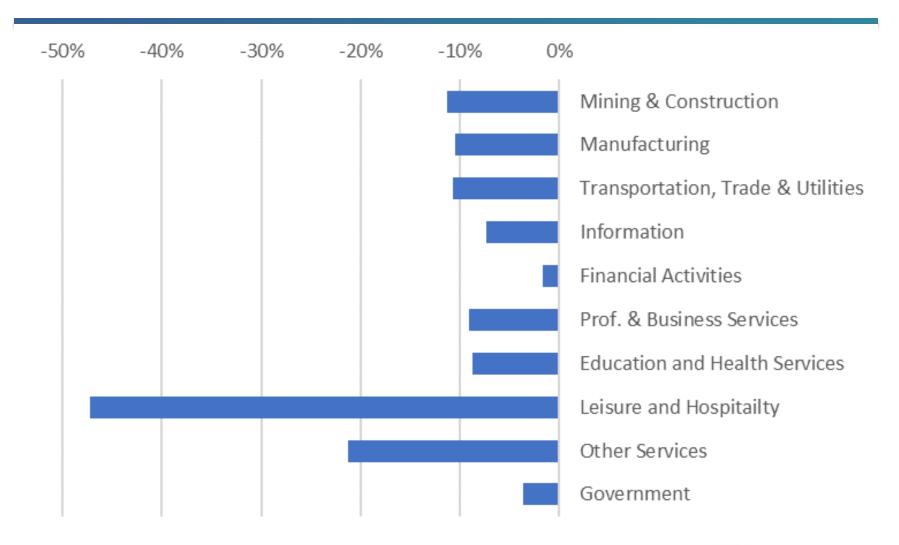
### **Uncertainty Continues**

- Some economic and revenue data now showing initial impact of lockdown
  - National employment data for April and US/State unemployment claims data through mid-May
  - Collections for April, full month of lockdown
  - Estimated payments, and underlying activity, remain unknown
- Depth of downturn and, critically, shape of recovery remain key questions with divergence of opinion

#### Unique Features of Current Recession

- Impact on both supply and demand sides
  - Demand destruction from lockdown
  - Supply chains are disrupted
- Health outcome is integral part of a sustained recovery
- No noticeable excess or bubble prior to recession

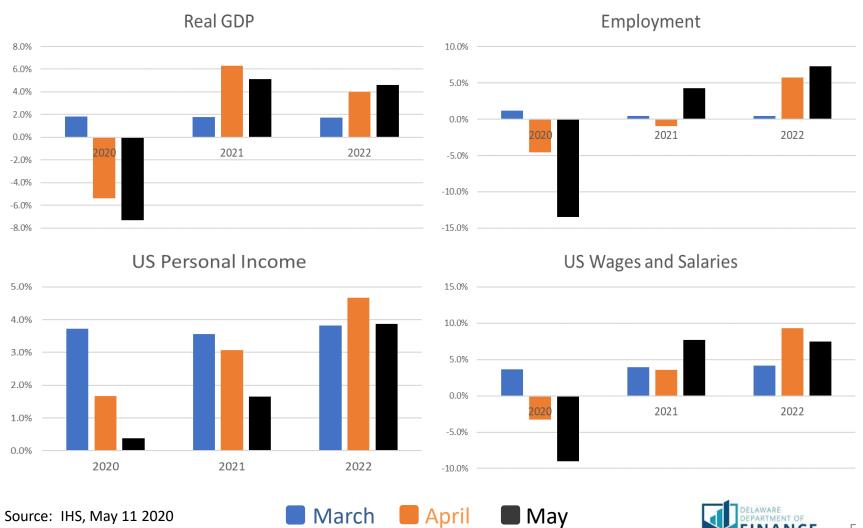
# **US Employment in April**



Source: BLS, May 8 2020

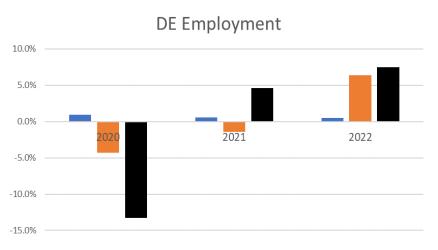
#### **US Outlook Continues to Deteriorate**

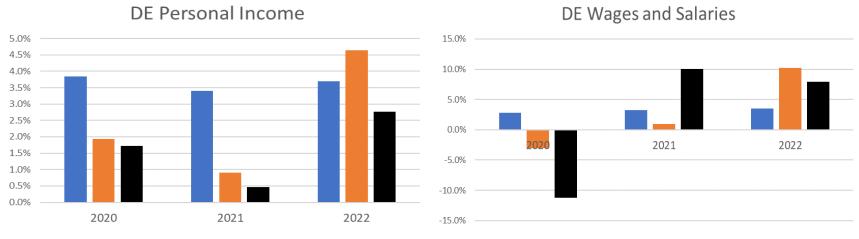
**Calendar Year Forecasts** 



#### Delaware Fares Same as US

**Calendar Year Forecasts** 



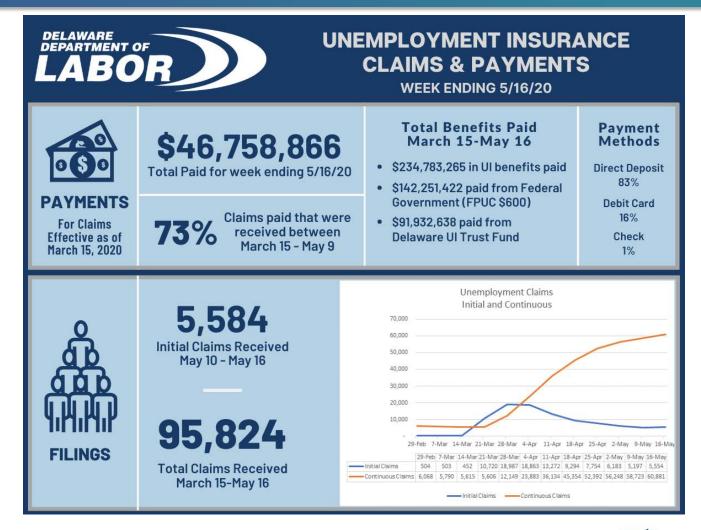


April

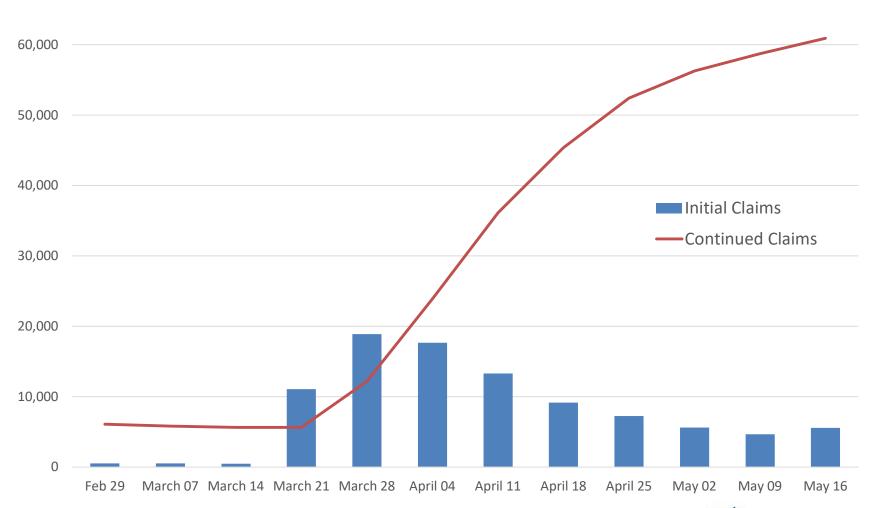
May

March

# **UI** Implications

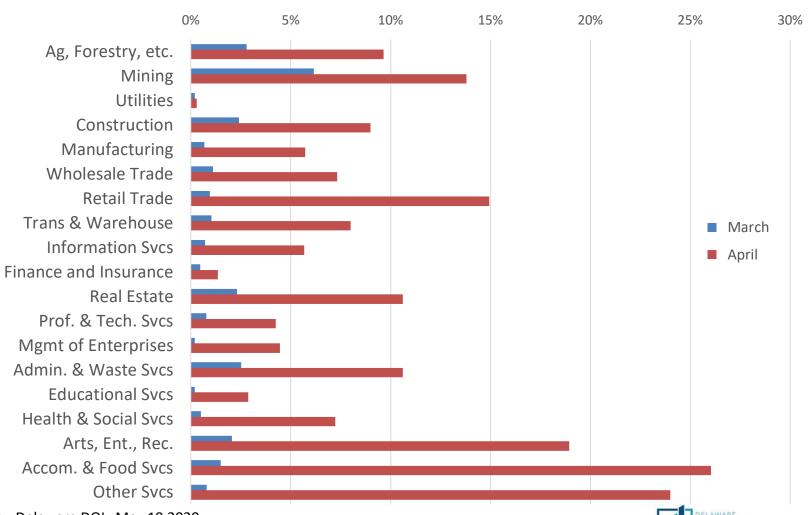


#### **DE Initial and Continued Claims**



Source: Delaware DOL, May 19 2020

# Continued DE Claims as a Share of Industry Employment



## Revenues Brought Into Alignment

- April revisions of several key estimates overshot the mark for fiscal year 2020
  - With limited time remaining, collections can reasonably only drop so far in 2020
  - Exception is income tax final payments, but those would only reflect shift from FY 2020 to FY 2021
- Large risks at this point (positive or negative) lie in fiscal year 2021, fundamentally related to the shape of the recovery

## Generally, Same Assumptions

- Based on White House guidelines, shutdown relaxed slowly beginning in June
- Path to recovery generally swoosh-shaped, returning to something resembling "normal"
- Significant number of taxpayers take advantage of delayed due dates (though perhaps fewer than expected)
- Q2 estimated due dates not delayed
- Coronavirus / lockdown does not recur

#### Dramatic Deceleration of Revenues

Revenue	Growth Through March	Growth April to May 20 <sup>th</sup>		
Withholding*	6.4%	0.3%		
PIT Estimated	20.1%	-57.6%		
PIT Final	6.9%	-77.5%		
CIT Tentative	16.8%	-60.6%		
CIT Final	26.7%	-72.7%		
Gross Receipts Tax	7.5%	-5.8%		
Video Lottery	-2.9%	-67.1%		

<sup>\*</sup> Withholding affected by timing issue; through the 19<sup>th</sup>, it was down about 4%

Table shows gross collections of selected general fund revenue sources—includes revenues transferred to special funds



# Job Losses Not Proportionate

Selected Industries	Cont. Claims as % of Industry	Share of DE Employment	Average Wage
Accommodations & Food	26.0%	11.9%	\$413
Other Services	24.0%	3.1%	684
Arts, Entertainment & Recreation	18.9%	2.8%	441
Retail Trade	14.9%	13.2%	591
Health & Social Services	7.2%	18.4%	1,088
Professional & Technical Services	4.2%	6.7%	1,848
Wholesale Trade	2.8%	7.3%	1,388
Finance & Insurance	1.4%	10.8%	1,746

Share of DE Employment is the share of Delaware private sector non-agriculture jobs 2019Q3 Average Wage is the average weekly wage for the third quarter of 2019

Source: BLS, Delaware DOL

# Impact by Industry



# PIT Withholding

\$ in millions	FY 2020	FY 2021	FY 2022
Estimate	1,345.0	1,304.8	1,370.0
May Adj.	49.4	28.6	30.1
Adj. Growth	2.4%	-3.0%	5.0%

- Withholding had been expected to fall 20% remainder of this year; April estimate requires 40% drop in May and June
- May down roughly 13.5%—likely the trough
- Deeper decline in FY 21, in line with the revised wage and salary forecast

#### Net Personal Income Tax

\$ in millions	FY 2020	FY 2021	FY 2022
Estimate	1,440.7	1,543.3	1,532.2
May Adj.	68.1	63.4	84.7
Adj. Growth	2.4%	-9.5%	7.5%

- Estimated revised upward \$17.4 million
  - April receipts down 60%, better than expected
  - Essentially zero dollars were due in April
- Reconciliations adjusted based on growth for ten business days mid-month (to avoid distortions from filing season spillover)—shifts roughly equivalent amounts from this year to next

### **Gross Receipts Tax**

\$ in millions	FY 2020	FY 2021	FY 2022
Estimate	251.1	236.1	252.6
May Adj.	16.2	(10.9)	(23.5)
Adj. Growth	0.8%	-5.3%	6.7%

- May collections for current activity, for those paying both this and last year, were down 16%
- May and June assumed down that much, along with special fund transfers
- Non-petroleum assumed to get back to close to normal over the course of FY 2021, but petroleum drops 40%

### Corporate Income Tax

\$ in millions	FY 2020	FY 2021	FY 2022
Estimate	97.0	76.8	92.1
May Adj.	25.3	9.0	0.0
Adj. Growth	-21.5%	-50.7%	34.3%

- April estimate requires 93% decline in May/June
  - April receipts down 76%
  - No payment required from most taxpayers
- Smaller swing in profits now expected this year and next, moderating declines
- Some expected refunds shifted to next year due to inability to conduct audits, and large audit receipts expected in FY 21

#### Other Revenues

- Unclaimed property refunds on pace for \$106 million this year; will hit the cap of \$554 million for gross receipts next year
- Traditional lottery growing strongly last several weeks resulting in FY 20 increase
- Social distancing mandate and presumed response result in FY 21 reduction for casinos
- Insurance reduced due in part to payment delays and discounts resulting from the virus
- Underlying Dividend and Interest forecast essentially unchanged, but rebalancing results in slight increase this year and larger next

May-20	FY 2019			FY 2020		
DEFAC Meeting	Α	В	С	D	E	F
	Actual	DEFAC	%	DEFAC	%	\$ Increase
Revenue Category	Collections	Apr-20	B over A	May-20	D over A	D over B
Personal Income Tax	1,730.5	1,581.2	-8.6%	1,639.5	-5.3%	58.3
Less: Refunds	<u>(203.0)</u>	(208.6)	2.8%	<u>(198.8)</u>	-2.1%	9.8
PIT Less Refunds	1,527.5	1,372.6	-10.1%	1,440.7	-5.7%	68.1
Franchise Tax	906.2	936.9	3.4%	936.9	3.4%	0.0
Limited Partnerships & LLC's	322.0	<u>326.8</u>	1.5%	<u>316.8</u>	-1.6%	(10.0)
Subtotal Franchise + LP/LLC	1,228.2	1,263.7	2.9%	1,253.7	2.1%	(10.0)
Less: Refunds	<u>(12.0)</u>	<u>(12.0)</u>	0.0%	(12.0)	0.0%	<u>0.0</u>
Net Franchise + LP/LLC	1,216.2	1,251.7	2.9%	1,241.7	2.1%	(10.0)
Business Entity Fees	123.0	126.8	3.1%	126.8	3.1%	0.0
Uniform Commercial Code	25.2	26.8	6.3%	26.8	6.3%	0.0
Unclaimed Property	554.0	554.0	0.0%	554.0	0.0%	0.0
Less: Refunds	(114.3)	(100.0)	-12.5%	(106.0)	-7.3%	(6.0)
Unclaimed Prop Less Refunds	439.7	454.0	3.3%	448.0	1.9%	(6.0)
Gross Receipts Tax	259.3	234.9	-9.4%	251.1	-3.2%	16.2
Lottery	215.8	157.8	-26.9%	163.1	-24.4%	5.3
Corporation Income Tax	187.8	129.7	-31.0%	143.0	-23.9%	13.3
Less: Refunds	<u>(40.0)</u>	<u>(58.0)</u>	45.0%	<u>(46.0)</u>	15.0%	<u>12.0</u>
CIT Less Refunds	147.8	71.7	-51.5%	97.0	-34.4%	25.3
Realty Transfer Tax	154.3	160.0	3.7%	160.0	3.7%	0.0
Cigarette Taxes	122.6	115.0	-6.2%	115.0	-6.2%	0.0
Bank Franchise Tax	100.8	86.4	-14.3%	86.4	-14.3%	0.0
Insurance Taxes and Fees	86.6	81.5	-5.9%	70.1	-19.0%	(11.4)
Hospital Board and Treatment	35.4	28.7	-18.8%	26.7	-24.5%	(2.0)
Public Utility Tax	37.0	35.7	-3.5%	35.7	-3.5%	0.0
Alcoholic Beverage Tax	26.6	26.0	-2.3%	26.0	-2.3%	0.0
Dividends and Interest	24.9	53.7	115.6%	54.7	119.6%	1.0
Other Revenues	67.6	61.9	-8.5%	66.1	-2.3%	4.2
Less: Other Refunds	<u>(18.5)</u>	<u>(21.7)</u>	17.5%	<u>(20.4)</u>	10.4%	1.3
Net Receipts	4,591.9	4,323.5	-5.8%	4,415.5	-3.8%	92.0

May-20	FY 2020			FY 2021		
DEFAC Meeting	D	G	Н	ı	J	K
	DEFAC	DEFAC	%	DEFAC	%	\$ Increase
Revenue Category	May-20	Apr-20	G over B	May-20	I over D	I over G
Personal Income Tax Less: Refunds PIT Less Refunds	1,639.5 (198.8) 1,440.7	1,719.3 ( <u>239.4)</u> 1,479.9	8.7% 14.8% 7.8%	1,792.5 (249.2) 1,543.3	9.3% 25.4% 7.1%	73.2 ( <u>9.8)</u> 63.4
Franchise Tax	936.9	936.9	0.0%	936.9	0.0%	0.0
Limited Partnerships & LLC's	<u>316.8</u>	<u>364.5</u>	11.5%	<u>364.5</u>	15.1%	0.0
Subtotal Franchise + LP/LLC	1,253.7	1,301.4	3.0%	1,301.4	3.8%	0.0
Less: Refunds	<u>(12.0)</u>	<u>(10.0)</u>	-16.7%	(10.0)	-16.7%	<u>0.0</u>
Net Franchise + LP/LLC	1,241.7	1,291.4	3.2%	1,291.4	4.0%	0.0
<b>Business Entity Fees</b>	126.8	130.1	2.6%	130.1	2.6%	0.0
Uniform Commercial Code	26.8	27.5	2.6%	27.5	2.6%	0.0
Unclaimed Property	554.0	525.0	-5.2%	554.0	0.0%	29.0
Less: Refunds	(106.0)	(110.0)	10.0%	(110.0)	3.8%	0.0
Unclaimed Prop Less Refunds	448.0	415.0	-8.6%	444.0	-0.9%	29.0
Gross Receipts Tax	251.1	247.0	5.2%	236.1	-6.0%	(10.9)
Lottery	163.1	185.3	17.4%	171.9	5.4%	(13.4)
Corporation Income Tax	143.0	157.8	21.7%	166.8	16.6%	9.0
Less: Refunds	<u>(46.0)</u>	<u>(90.0)</u>	55.2%	<u>(90.0)</u>	95.7%	<u>0.0</u>
CIT Less Refunds	97.0	67.8	-5.4%	76.8	-20.8%	9.0
Realty Transfer Tax	160.0	155.0	-3.1%	155.0	-3.1%	0.0
Cigarette Taxes	115.0	114.6	-0.3%	114.6	-0.3%	0.0
Bank Franchise Tax	86.4	79.9	-7.5%	79.9	-7.5%	0.0
Insurance Taxes and Fees	70.1	100.3	23.1%	88.4	26.1%	(11.9)
Hospital Board and Treatment	26.7	30.5	6.3%	28.5	6.7%	(2.0)
Public Utility Tax	35.7	34.9	-2.2%	34.9	-2.2%	0.0
Alcoholic Beverage Tax	26.0	25.4	-2.3%	27.5	5.8%	2.1
Dividends and Interest	54.7	27.0	-49.7%	35.0	-36.0%	8.0
Other Revenues	66.1	59.1	-4.5%	59.1	-10.6%	0.0
Less: Other Refunds	(20.4)	<u>(19.8)</u>	-8.8%	<u>(19.8)</u>	-2.9%	0.0
Net Receipts	4,415.5	4,450.9	2.9%	4,524.2	2.5%	73.3

May-20	FY 2021	FY 2022				
DEFAC Meeting	I	L	M	N	0	Р
	DEFAC	DEFAC	%	DEFAC	%	\$ Increase
Revenue Category	May-20	Apr-20	L over G	May-20	N over I	N over L
Personal Income Tax	1,792.5	1,699.4	-1.2%	1,784.1	-0.5%	84.7
Less: Refunds	<u>(249.2)</u>	<u>(251.9)</u>	5.2%	<u>(251.9)</u>	1.1%	0.0
PIT Less Refunds	1,543.3	1,447.5	-2.2%	1,532.2	-0.7%	84.7
Franchise Tax	936.9	956.3	2.1%	956.3	2.1%	0.0
Limited Partnerships & LLC's	<u>364.5</u>	<u>369.8</u>	1.5%	<u>369.8</u>	1.5%	0.0
Subtotal Franchise + LP/LLC	1,301.4	1,326.1	1.9%	1,326.1	1.9%	0.0
Less: Refunds	<u>(10.0)</u>	<u>(10.0)</u>	0.0%	(10.0)	0.0%	0.0
Net Franchise + LP/LLC	1,291.4	1,316.1	1.9%	1,316.1	1.9%	0.0
Business Entity Fees	130.1	133.5	2.6%	133.5	2.6%	0.0
Uniform Commercial Code	27.5	28.2	2.5%	28.2	2.5%	0.0
Unclaimed Property	554.0	500.0	-4.8%	500.0	-9.7%	0.0
Less: Refunds	(110.0)	(110.0)	0.0%	(110.0)	0.0%	0.0
Unclaimed Prop Less Refunds	444.0	390.0	-6.0%	390.0	-12.2%	0.0
Gross Receipts Tax	236.1	276.1	11.8%	252.6	7.0%	(23.5)
Lottery	171.9	200.1	8.0%	187.3	9.0%	(12.8)
Corporation Income Tax	166.8	172.1	9.1%	172.1	3.2%	0.0
Less: Refunds	<u>(90.0)</u>	<u>(80.0)</u>	-11.1%	(80.0)	-11.1%	0.0
CIT Less Refunds	76.8	92.1	35.8%	92.1	19.9%	0.0
Realty Transfer Tax	155.0	169.1	9.1%	169.1	9.1%	0.0
Cigarette Taxes	114.6	111.3	-2.9%	111.3	-2.9%	0.0
Bank Franchise Tax	79.9	91.3	14.3%	91.3	14.3%	0.0
Insurance Taxes and Fees	88.4	88.0	-12.3%	76.0	-14.0%	(12.0)
Hospital Board and Treatment	28.5	30.8	1.0%	30.8	8.1%	0.0
Public Utility Tax	34.9	33.6	-3.7%	33.6	-3.7%	0.0
Alcoholic Beverage Tax	27.5	27.9	9.8%	27.9	1.5%	0.0
Dividends and Interest	35.0	24.5	-9.3%	24.5	-30.0%	0.0
Other Revenues	59.1	63.3	7.1%	63.3	7.1%	0.0
Less: Other Refunds	<u>(19.8)</u>	<u>(19.6)</u>	-1.0%	<u>(19.6)</u>	-1.0%	0.0
Net Receipts	4,524.2	4,503.8	1.2%	4,540.2	0.4%	36.4

# **Balance & Appropriations**

#### **FY 2020 EXPENDITURES**

<b>Total Spending Authority</b>	\$5,082.8
Less: Continuing Appropriations & Encumbrances from FY20	(\$393.7)
Less: Reversions	(\$137.6)
Total Expenditures	\$4,551.5

#### **FY 2020 BUDGET**

\$4,451.9
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<b>¢</b> EE 1
\$55.1
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\$246.3
\$4,753.3
Ψ-1,1 00.0
\$329.6
\$5,082.8
ψ5,002.0

#### **FY 2020 BALANCES**

<b>▶</b> Total Expenditures	\$4,551.5
vs. FY 2020 Revenues	4,415.5
Operating Balance	(136.0)
Prior Year Cash Balance	947.5
Less: Budget Stabilization Fund (82 Del Law c 64; HB 225, Section 77)*	(\$126.3)
Cumulative Cash Balance	685.2
Less: Continuing Appropriations & Encumbrances from FY 2020	(393.7)
Less: Budgetary Reserve Account	(\$252.4)
Unencumbered Cash Balance 6/30	\$39.1

#### **FY 2021 APPROPRIATION LIMITS**

FY 2021 Revenue Estimate	\$4,524.2
➤ Unencumbered Cash Balance from FY 2020	\$39.1
100% Appropriation Limit	\$4,563.3
98% Appropriation Limit	<u>\$4,472.0</u>
Prior 98% Appropriation Limit	\$4,214.9
Increase (Decrease) from Prior Meeting	\$257.1
Sept. 2019 98% Appropriation Limit	\$4,763.3
Increase (Decrease) from September 2019	(\$291.3)

Change in 98% Appropriation (\$491.6)
Limit Since GRB



#### **Evolution of GF Revenue Forecast**

\$ in millions

	Fiscal Year 2020	Fiscal Year 2021
September	8.7	49.6
December	121.8	82.6
March	(1.1)	(94.1)
April	(416.0)	(273.3)
May	92.0	73.3
<b>Net GF Revision</b>	(194.6)	(161.9)

(325.1)

**Since GRB** 

(294.1)

# **Budget Benchmark Index**



May 21, 2020

#### **Executive Order 21**

DEFAC shall calculate an advisory "Benchmark Index" consisting of equal weightings of the 3-year average of:

- (i) Delaware personal income growth and
- (ii) Delaware population growth and inflation reflecting the pool of goods and services purchased by government (as represented by the "Implicit Price Deflator for State & Local Government Purchases")



# Components

#### May 2019

FY	Income	<b>Deflator</b>	<b>Population</b>	<b>Annual</b>
2019	4.1%	2.8%	0.9%	3.9%
2018	4.2%	3.4%	1.0%	4.3%
2017	3.1%	1.7%	1.0%	2.9%
Benchmark Index: 3.7%				

#### **December 2019**

FY	Income	<b>Deflator</b>	<b>Population</b>	<b>Annual</b>
2020	4.0%	2.2%	0.6%	3.4%
2019	4.2%	3.1%	0.7%	4.0%
2018	5.3%	3.3%	0.9%	4.8%
	Bend	chmark Ir	ndex: 4.1%	

#### May 2020

FY	Income	Deflator	Population	Annual
2020	3.3%	2.2%	0.6%	3.0%
2019	4.6%	3.1%	0.7%	4.2%
2018	5.3%	3.3%	0.9%	4.7%
Benchmark Index: 4.0%				



### **Benchmark Calculations**

FY 2020 Budget	a	\$4,451.9
FY 2020 Grants-in-Aid	b	55.1
Operating Spending in Bond Bill	С	44.5
FY 2021 Benchmark Appropriation	d (a + b) * <b>1.040</b> + c	4,731.8
FY 2021 Benchmark Appropriation FY 2021 98% Appropriation Limit		<b>4,731.8</b> 4,472.0



# Budget Stabilization Fund (For Budget and Planning Purposes Only)

FY 2020 100% Appropriation Limit	a	\$4,986.3
FY 2020 98% Appropriation Limit	b	4,886.6
2% Set-Aside	c = a - b	99.7
FY 2020 Unencumbered Forecast	d	39.1
Budget Stabilization Fund Increment	e = max: (d – c) or 0	0
HB 225 Budget Stabilization Fund	f	126.3
Total Budget Stabilization Fund	g = e + f	126.3

